

# Frequently Asked Questions: Flex billing and coding training

07/08/2024

## **Q1: Can the wording of the RFP be amended to include a requirement for a certification at the end of the training?**

A1: The RFP will not be modified at this time. Applicants are encouraged to include all details about the proposed training, including if the training will offer any certifications, CEUs, etc.

## **Q2: What is the informational webinar on June 26?**

A2: The informational webinar is meant to be an overview of the request for proposal (RFP) and a platform for potential applicants to ask questions and learn more about the grant request.

## **Q3: Does MDH plan to have ICD-11 training(s) for their hospitals/clinics?**

A3: The purpose of this project is to provide education and training to critical access hospitals and rural health clinics on topics that are specific to hospital and rural health clinic coding and billing processes, which could include but is not limited to ICD-11. Applicants should include a description of topics that will be included in the proposed training as it pertains to the relevant billing/coding needs for CAHs and RHCs. In determining which organizations will receive this award, the following criteria shall be considered based on the submitted proposal:

- Demonstrated understanding of the basics of hospital finances.
- Demonstrated understanding of coding requirements including but not limited to ICD-10, ICD-11, CPT and HCPCs.
- Demonstrated understanding of third-party payer requirements, how these requirements impact coding practices and reimbursements in Minnesota.
- Ability to communicate how the proposed activities will improve CAH and RHC reimbursements.
- Ability to communicate how proposed activities will help CAHs and RHCs meet documentation requirements, coding accuracy, timely submissions, best practices for billing and coding, and how activities will result in measurable improvement in CAH and RHC finances.

## **Q4: We are a Critical Access Hospital and Rural Health Clinic. I recently became aware of the Minnesota Rural Hospital Flexibility Grant program and we are interested in applying for funding for our billing staff. On page 4 of the RFP, I do see it says, "Critical access hospitals are not the intended applicant**

## **organizations". Can you provide guidance as to why this is and if we are still eligible to apply?**

A4: Flex is funding an organization that will provide training at no cost to staff at Minnesota Rural Health Clinics and Critical Access Hospitals. Staff at eligible facilities will be invited to participate in the training once we have selected an organization. If you would like to fund billing and coding training on your own, the Small Rural Hospital Improvement Program grant funds should cover a portion of those costs. Let me know if we can answer anything else.

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*To obtain this information in a different format, call: 651-201-3528*