South Country Health Alliance
TATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the year ending December 31, 2020
Public Information, Minnesota Statutes $\$ 62 \mathrm{D} .08$

| NAIC\# ${ }^{\text {N }}$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ind on page 4 of the Annual Statement |  |  |  |  |  |  |  |  |  |  |  |  |  | Other |  |
|  | NAIC Totals | $\begin{aligned} & \text { Non-Minnesota } \\ & \text { Products } \\ & \text { (Eliminations) } \end{aligned}$ | Total Minesota Products | Commercial | Medicare Advantage | Medicare Cost | $\begin{gathered} \text { Minnesotat Senior } \\ \text { Heath Options } \\ \text { (MSHO) } \end{gathered}$ | SNBC (MA Only | SNBC (nitegrated) | MSC+ | Prepaid Medical Assistance Program (PMAP) | MNCare | Dental | Please Specify | Administrative Services Only |
| Member Months | 318,797 |  |  |  |  |  | 18,961 | 20,723 | 6,208 | 8,711 | 242,461 | ${ }^{21,733}$ |  |  |  |
| revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 Net Premium Income (including \$ non-health premium income) | 216,52,326 |  | 216,528,326 |  |  |  | $55,328,372$ | 23,600,8 | 10,413, | 10,915,8 | 105,490, | 0,7 |  |  |  |
| 3 Change in unearmed premium reserves and seve for rate credits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 Fee-for-serice (net of S medical expenses) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 Risk revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 Agrregate wite-ins for other heath care related revenues (Line 699) | (5,090,281) | NR | (5,090,281) | NR | NR | NR | $(1,078,315)$ | (727,857) | (106,170) | (480,446) | (1,980,552) | (716,941) | NR | NR | NR |
| 7 Aggregate wite-ins for other no--health revenues (Line 799) | NR | NR | NR | NR | NR | NR | NR | NR |  |  |  | NR | NR | NR | NR |
| $\bigcirc 8$ TOTAL REVENUES (Lines 2 trrough 7 ) | 211,438,045 | NR | 211,438,045 | NR | NR | NR | 54, 250,057 | 22,872,975 | 10,306,940 | 10,435,358 | 103,510,247 | 10,062,468 | NR | NR | NR |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{9}$ Hospitalmedical benefits | 82,227,630 |  | 82,227,630 |  |  |  | 37,888,063 | 4,816,227 | 3,569,781 | 5,536,241 | 27,737,589 | 2,739,729 |  |  |  |
| 10 Other professional services | 31,69, 377 |  | 31,69,377 |  |  |  | 6,660,577 | 3,907,206 | 1,860,934 | 2,181,088 | 15,480,317 | 1,609,255 |  |  |  |
| 11 Outside efefrrals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 Emergency room and outoofarea | 10,212,344 |  | 10,212,344 |  |  |  | ${ }_{1,486,348}$ | 1,046,715 | 447,539 | 158,806 | 6,581,387 | 491,549 |  |  |  |
| 13 Prescripition drugs | 28,601,678 |  | 28,601,678 |  |  |  | 2,165,699 | 4,149,883 | 665,628 | ${ }^{329,625}$ | 18,120,291 | 3,170,552 |  |  |  |
| 14 Aggregate wite-ins tor other hospital and medical expenses (Line 1499) | 37,850,918 | NR | 37,850,918 | NR | NR | NR | 2,814,223 | 5,065,606 | 3,384,138 | 777,683 | 24,968,538 | 840,730 | NR | NR | NR |
| (15 Incentive Pool and Withold Adjustments | $\frac{108,598}{19070.545}$ |  | 108.598 |  |  |  |  | $\frac{13,935}{18995}$ |  |  | \%99,142 | 11,374 |  |  | , |
| $\xlongequal{16 \text { TOTAL EXPENSES (Lines } 9 \text { through 15) }}$ | 190,700,545 | NR | 190,700,545 | NR | NR | NR | 50,954,910 | 18,999,572 | 9,928,020 | 8,987,590 | 92,967,264 | 8.863,189 | NR | NR | NR |
| LESS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 Net reinsurance recoveries | 1,552,529 |  | 1,552,529 |  |  |  | 141,275 | 65.249 | 162,634 | 211,504 | 982,183 | (10,316) |  |  |  |
| 18 Total hospital and medical (Lines 16 minus 17) | 189,148,016 | NR | 189,148,016 | NR | NR | NR | 50,813,635 | 18,934,323 | 9,765,386 | 8,776,086 | 91,985,081 | 8,877,505 | NR | NR | NR |
| $\frac{19}{19}$ Non-heatht claims ${ }^{20}$ Clims adiustment expenses | 5,578,512 |  | 5,578,512 |  |  |  |  | 415,328 | 182,255 | 179,909 | 3,780,941 |  |  |  |  |
| 20 Ceneral administrative expenses |  |  | ${ }_{\text {14,548, } 235}$ |  |  |  | ${ }_{3,591,939}$ | ${ }_{1} 1,496,782$ | ${ }_{799,655}$ | 667,722 | ${ }^{\frac{3}{7,2099,945}}$ | ${ }_{712,992}$ |  |  |  |
| 22 Increase in resereses for ifie, accident and health contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 209,274,763 | NR | 209,274,763 | NR | NR | NR | 55.08,572 | 20,846,433 | 10,747, 296 | ${ }^{9,623,717}$ | 103,045,167 | ${ }_{9,928,578}$ | NR | NR | NR |
| 24 Net underwititig gain or (loss)LLines 8 minus 23 ) | 2,163,282 | NR | 2, 163,282 | NR | NR | NR | (833,515) | 2,026,542 | (440,356) | 811,641 | 465,080 | 133,890 | NR | NR | NR |
| 25 Net investment incoome earned | 223,499 |  | 223,499 |  |  |  | 92,285 | 76,270 |  | 54,944 |  |  |  |  |  |
| $\underline{26}$ Net reaized captial gains or (losses) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 223,499 | NR | 223,499 | NR | NR | NR | 92, 285 | 76,270 | NR | ${ }^{54,944}$ | NR | NR | NR | NR | NR |
| 29 Aggregate wite-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29) | 2,386,781 | NR | 2,386,781 | NR | NR | NR | (741,230) | 2,102,812 | $(440,356)$ | 866,585 | 465,080 | 133,890 | NR | NR | NR |
| $\frac{31 \text { Federal and forieign income taxes incured }}{32}$ | ${ }_{2}^{2,386,781}$ | NR | ${ }_{2,386,781}$ | NR | NR | NR | $\stackrel{(741,230)}{ }$ | ${ }_{2,102.812}$ | (440,356] | 866.585 | 465.080 | 133,890 | NR | NR | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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| DETALLS OF WRITE-INS | NAIC Totals | $\begin{aligned} & \text { Non-Minnesota } \\ & \text { Products } \\ & \text { (Eliminations) } \\ & \hline \end{aligned}$ | Total Minnesota Products | Commercial | $\begin{gathered} \text { Medicare } \\ \text { Advantage } \end{gathered}$ | Medicare Cost | Minnesota Senior Health Options (MSHO) | SNBC (MA Only) | $\begin{gathered} \text { SNBC } \\ \text { (Integrated) } \end{gathered}$ | MsC+ | Prepaid Medical Assistance Program (PMAP) | mNCare | tal | Please Specify | Administrative Services Only |
| other health care reLated revenues (Line 6 ) 0601 RISK CORRIDOR DUE TO STATE | (5,090,281) |  | (5,009,281) |  |  |  | ${ }_{(1,078,315)}$ | (727,857) | (106,170) | (480,446) | (1,980,552) | (716,941) |  |  |  |
| 0602 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0603}{0.064}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0605 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0606}{0607}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0607}{0608}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0609 - 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0698 Summary of Remaning Writ-l-h for Line 6 Overltow | (5.090,281) | NR | (5.090,281) | NR | NR | NR | (1.078.315) | (727.857) | (106.170 | (480,446 | (1.980.552) | (716,941) | NR | NR | NR |
| OTHER NoN-HEALTH Revenues (Line 7) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0701 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0702 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0703 - 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $0{ }^{0798}$ Summar of Remaining Writ-lns for Line 7 Overllow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| O7999 TOTALS (Lines 0701 through 0 or 03 plus 07988 (Line 7 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER MEDICAL AND HoSPITAL EXPENSES (Line 14) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1401 CHIROPRACTIC | 250,017 |  | 2550.017 |  |  |  | 22,103 | 12,003 | 15,407 | 1,718 | 192,633 | 6,153 |  |  |  |
| $\frac{1402 \text { DENTAL }}{1403 \text { MENTAL HEALTHICHEMICAL DEP }}$ | 5,962,477 |  | ${ }_{5}^{5,962,477} 3$ |  |  |  | $\xrightarrow{239,166}$ | 427,975 $4.625,628$ | $\frac{141,679}{3,227,052}$ | ${ }^{1255,828}$ | ${ }_{4}^{4,732,2920}$ | 294,909 539,668 |  |  |  |
| $\frac{1403 \text { MENTAL HEALTHCHEMCAL DEP }}{1404}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1405 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1406 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1407}{1408}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{14009}{1409}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14988 Summary of Remaining Write-lns for Line 14 Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1499 TOTALS (Lines 1401 through 1409 plus 14988 (Line 14 above) | 37,850.918 | NR | 37,800,918 | NR | NR | NR | 2.814,223 | 5.065,606 | 3,384,138 | 777,683 | 24,968,538 | 840,730 | NR | NR | NR |
| OTHER INCOME AND EXPENSES (Line 29) OTHER INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2901 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2902}{2903}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2903}{2904}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2905 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2918 \text { Summary of Remaining Write-lns for other Income Overflow }}{2919 \text { Subtoal of other Income (Lines } 2001 \text { through } 2918 \text { ) }}$ | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHEREXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2921}{2922}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2922}{2923}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2924 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2925}{2938}$ Summary of Remaining Write-lns for Other Expenses Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2939 Subtotal of Other Expenses (Lines 2921 through 2738 ) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 2999 TOTALS - (Lines 2919 minus 2939) (Line 29) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |

