South Country Health Alliance
TATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the year ending December 31, 2019
Public Information, Minnesota Statutes § 62 D .08

| NAIC\# ${ }^{\text {N }}$ | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As found on page 4 of the Annual Statement | NALC Totals | Non-Minnesota Products (Eliminations) | Total Minnesta Products | Commercial | Medicare Advantage | Medicare Cost | Minnesota Senior Health Options <br> (MSHO) | SNBC (MA Only | SNBC (integrated) | MSC+ | Prepaid Medical Assistance Program (PMAP) | MNCare | Dental | Other: | Administrative Services Only |
| 1 Member Months |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 Net Premium Income (including \$ non-health premium income) | 290,369,520 |  | 290,369,520 |  |  |  | 63,15,601 | 32,791,826 | 11,497,597 | 11,954,483 | 6,4 | 16,537,522 |  |  |  |
| 3 Change in unearned premium reserves and serve for ratec credits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{5}{5}$ R Risk revenue ${ }^{\text {Agregate wite-ins for other heath care related revenues (Line 699) }}$ | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |  |
| 7 Aggregate wite-ins for other no--health revenues (Line 799) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| $\xlongequal{8 \text { 8 TOTAL REVENUES }}$ (Lines 2 2hrough 7 ) | 290,369.520 | NR | 290,369,520 | NR | NR | NR | 63,151,601 | 32,791,826 | 11,497,597 | 11,954,483 | 154,436,491 | 16,537,522 | NR | NR | NR |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospitalmedical benefits | 119,431,300 |  | 119,431,300 |  |  |  | 38,050,530 | 10,006,543 | 5,868,261 | 6,227,859 | 52,859,444 | 6,418,663 |  |  |  |
| 10 Other professional services | 40,587,927 |  | 40,587,927 |  |  |  | 6,813,836 | 5,190,678 | 2,184,412 | 2,252,752 | 21,812,257 | 2,333,992 |  |  |  |
| 11 Outside eeterrals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 Emergency room and outoofarea | 16,043,586 |  | 16,043,586 |  |  |  | 2,009,023 | 1,652,345 | 712,674 | 180,928 | 10,659,756 | 828,860 |  |  |  |
| 13 Prescription drugs | 36,64, 172 |  | 36,64, 172 |  |  |  | 2,798,046 | 4,956,095 | 614,896 | 183,245 | 24,38, 179 | 3,704,711 |  |  |  |
| 14 Aggregate wite-ins for other hospital and medical expenses (Line 1499) | 53,133,370 | NR | 53,133,370 | NR | NR | NR | 4,776,028 | 6,434,149 | 3,099,491 | 1,501,035 | 36,001,885 | 1,325,782 | NR | NR | NR |
| 15 Incentive Pool and Withhold Adjustments | 2,286,146 |  | 2,286,146 |  |  |  |  | ${ }^{112,164}$ |  | $\frac{41.504}{}$ | 11949, 243 | ${ }^{14895,235}$ |  |  |  |
| $\xlongequal{16 \text { TOTAL EXPENSES (Lines 9 9 hrough 15) }}$ | 268,12, 501 | NR | 268,12,501 | NR | NR | NR | $54.447,463$ | 28,351,974 | ${ }^{12,474,734}$ | 10,387,323 | 147,665,764 | ${ }^{14,795,243}$ | NR | NR | NR |
| LESS ${ }_{\text {17 Netreinsuracereoveries }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 Total hospital and medical (Lines 16 minus 17 ) | $266,965,445$ $22,474,853$ | NR | $266,965,445$ $22,474,85$ | NR | NR | NR | $\underset{54,242,95}{3,938,451}$ | $\frac{28,213,926}{2,124,452}$ | ${ }^{12,494,915}$ | ${ }^{10,3887,323}$ | $1466,83,230$ $13,33,953$ | $14,796,956$ <br> 1,366861 | NR | NR | NR |
| $\frac{19}{20}$ Non-health claims ${ }^{2}$ Clims adiustment expenses |  |  | 22,47,853 |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 General administrative expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 Increase in reserves for life, accident and health contractsincrease in reserves for life only)(including $\$$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 24 Net underwiting gain or (loss)(Lines 8 minus 23 ) | 929,222 | NR | 929,222 | NR | NR | NR | 4,971,055 | 2,453,448 | (1,926,216) | 794,922 | (5,727,692) | 363,705 | NR | NR | NR |
| 25 Net investment income earned | 859,154 |  | 859,154 |  |  |  | 325,671 | 311,912 |  | 221,571 |  |  |  |  |  |
| 26 Net reaized captial gains or (losses) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 859,154 | NR | 859,154 | NR | NR | NR | 325,671 | 311,912 | NR | 221,571 | NR | NR | NR | NR | NR |
| 29 Aggregate wite-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29) | 1,788,376 | NR | 1,788,376 | NR | NR | NR | 5,296,726 | 2,765,360 | ${ }^{(1,926,216)}$ | 1,016,493 | (5,727,692) | 363,705 | NR | NR | NR |
| $\frac{31 \text { Federal and foreign income taxes } \text { incured }}{32}$ | $\underline{1.788 .376}$ | NR | 1,788,376 | NR | NR | NR | 5,296,726 | 2,765.360 | (1,926,216) | 1.016.493 | (5,772, ¢92) | 363,705 | NR | NR | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

South Country Health Alliance
STATEMENT OF REVENUE EXPENSES AND NET INCOME
For the year ending December 31, 2019
Public Information, Minnesota Statutes $\S 62 \mathrm{D} .08$

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| DEtalls of WRITE-INS | NAIC Totals | $\begin{aligned} & \text { Non-Minnesota } \\ & \text { Products } \\ & \text { (Eliminations) } \\ & \hline \end{aligned}$ | Total Minnesola Products | Commercial | $\begin{gathered} \text { Medicare } \\ \text { Advantage } \end{gathered}$ | Medicare Cost | $\begin{array}{\|c} \begin{array}{c} \text { Minnesota Senior } \\ \text { Health Options } \\ \text { (MSHO) } \end{array} \\ \hline \end{array}$ | SNBC (MA Only) | $\begin{gathered} \text { SNBC } \\ \text { (Integrated) } \end{gathered}$ | MSC+ | $\begin{gathered} \text { Prepaid Medical } \\ \text { Assistance Program } \\ \text { (PMAP) } \end{gathered}$ | MNCare | Dental | Please Specify | Administrative Services Only |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| $\frac{0698 \text { Summary of Remaining Write-ns for Line } 6 \text { Overliow }}{\text { O699 TOTALS Lines } 0601 \text { through } 0609 \text { plus } 0698 \text { (Line } 6 \text { above) }}$ |  |  |  |  |  |  |  |  | NR | NR |  | NR |  |  |  |
| $\xlongequal{0699}$ TOTALS (Lines 0601 through 0609 plus 06988 (Line 6 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| other non-health revenues (Line 7) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0798 Summary of Remaining Write-Ins for Line 7 Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0799 TOTALS (Lines 0701 trrough 07033 pus 0798 (Line 7 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1401 CHIROPRACTIC | 351,551 |  | 351,551 |  |  |  | 21,803 | 17,558 | 11,819 | 1,337 | 288,227 | 10,807 |  |  |  |
| 1402 DENTAL | 10,964,868 |  | 10,964,868 |  |  |  | 485,007 | 874,746 | 242,758 | 223,500 | 8,598,510 | 540,347 |  |  |  |
| $\frac{1403 \text { M }}{140 \text { NTAL }}$ HEALTHCHEMICAL DEP | 41,816,951 |  | 41,81,9,951 |  |  |  | 4,269,218 | 5,541,845 | 2,839,914 |  | 27,115, 148 | 774,628 |  |  |  |
| $\frac{1404}{1405}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1406}{}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1407 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1408 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1409 - 1109 S |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1498 Summar of Remaining Writ-lns for Line 14 Overliow | $53,13,370$ | NR | 53,13, 3,70 | NR | NR | NR | 4.776,028 | 6.434,149 | 3.094,491 | 1,501,035 | 36,001,885 | 1.325.782 | NR | NR | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2901 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2902}{2903}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2903}{2904}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2905}{2905}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2918 \text { Summary of Remaining Write-lns for other Income Overflow }}{\text { 290 }}$ | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHEREXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| 2938 Summary of Remaining Witie-ns for Other Expenses Overfliow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2939 Sutotal of Other Expenses (Lines 2921 trrough 2738 ) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 2999 TOTALS - (Lines 2919 minus 2939) (Line 29) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |

