## SOUTH COUNTRY HEALTH ALLIANCE

## Minnesota Supplement Report \#1

STATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the year ending December 31, 2015
Public Information, Minnesota Statutes § 62 D .08

|  | $\frac{1}{\text { c Totals }}$ | $\frac{2}{\text { Products }}$ | $\frac{3}{\text { Products }}$ | $\frac{4}{\text { commercial }}$ | $\frac{5}{\text { Choice }}$ | $\frac{6}{}$ | $\frac{7}{\mid \text { Health Options }}$ | $\frac{8}{8 \text { SNBC (MA Ony) }}$ | $\frac{9}{(\text { nntegrated })}$ | $\frac{10}{- \text { Assistance Program }}$ | $\frac{11}{\frac{11}{\text { micare }}}$ | ${ }_{\text {dental }}^{12}$ | $\frac{13}{\frac{13}{\text { Other: }}}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  | Please Specity |  |
| 1 Member Months | 445014 |  | 445014 |  |  |  | 19091 | 20850 | 7144 | 374753 | 23176 |  |  |  |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 Net Premium Income (including \$ non-heath premium income) | 245,553,495.00 |  | 245,553,495.00 |  |  |  | 45,748,513.00 | 20,471,898.00 | 8,918,767.00 | 161,233,137.00 | 9,181,180.00 |  |  |  |
| 3 Change in unearned premium reserves and serve for rate credits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 Fee-for-senice (net of \$ medical expenses) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 Risk revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - 6 Aggregate wite-ins for other health care related revenues (Line 699) | \$2,960.00 | NR | \$2,960.00 | NR | NR | NR | NR | NR | NR | \$1,081.00 | \$1,879.00 | NR | NR | NR |
| $\frac{7 \text { Agaregate wite-ins for other non-health revenues (Line 999) }}{\substack{\text { a }}}$ | $\frac{\mathrm{NR}}{} \mathbf{2 4 5 5 6 4 5 0 0}$ | NR | $\frac{\mathrm{NR}}{\$ 245.56 .455 .00}$ | NR | NR | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{545.788 .513 .00}$ | $\frac{\mathrm{NR}}{} \frac{1}{\text { 200.471.988.00 }}$ | $\frac{\mathrm{NR}}{\frac{18.918767 .00}{}}$ | $\frac{\mathrm{NR}}{\text { ¢161.234.218.00 }}$ | $\frac{\mathrm{NR}}{\text { s9,183.059.00 }}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ |
| 8 TOTAL REVENUES (Lines 2 through 7) | \$245,556,455.00 | NR | \$245,556,455.00 | NR | NR | NR | \$45,748,513.00 | \$20,471,898.00 | 98,918,767.00 | \$161,234,218.00 | \$9,183,059.00 | NR |  | NR |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospital/medical benefits | 112,936,334.00 |  | 112,936,334.00 |  |  |  | 32,642,473.00 | 5,889,591.00 | 5,276,861.00 | 64,634,265.00 | 4,993,144.00 |  |  |  |
| 10 Other professional services | 24,313,705.00 |  | 24,313,705.00 |  |  |  | 4,423,780.00 | 2,693,182.00 | 1,429,064.00 | 15,043,480.00 | 724,199.00 |  |  |  |
| 11 Outside referrals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 Emergency room and out-of-area | 17,692,549.00 |  | 17,692,549.00 |  |  |  | 1,9917,239.00 | 1,046,094.00 | 637,107.00 | 13,342,553.00 | 749,556.00 |  |  |  |
| $\frac{13}{14}$ Preseription drugs | 25,917,639.00 $\$ 32.473 .041 .00$ |  | 25,917,639.00 $\$ 32$ 273.041 |  |  |  | ${ }_{\text {1, } 1,814,278.00}^{\text {\$1789 } 733.00}$ | 2,665.058.00 $\$ 3327$ 796.00 | $\frac{971.608 .00}{\$ 2.5238500}$ | $18,9977336.00$ $\$ 2406387300$ | 1.509, 359.00 $\$ 76765400$ |  |  |  |
|  | $\frac{\text { \$32,473,041.00 }}{4.999,474.00}$ | NR | \$32,473.041.00 <br> 4,999,474.00 | NR | NR | NR | \$11,799,733.00 | \$3,327,796.00 | \$2,523,985.00 | \$24,063,873.00 <br> 3.883 .086 .00 | \$767,654.00 <br> $233,571.00$ | NR | NR | NR |
| 16 TOTAL EXPENSES (Lines 9 9 through 15) | \$218,332,742.00 | NR | \$218,332,742.00 | NR | NR | NR | \$43,242,300.00 | \$15,739,742.00 | \$10,948,624.00 | \$139,924,593.00 | \$88,477,483.00 | NR | NR | NR |
| ss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 Net reinsurance recoveries | 711.572.00 |  | 711.572.00 |  |  |  | 45,012.00 | 11,595.00 | 242,436.00 | 412,529.00 |  |  |  |  |
| 18 Total hospital and medical (Lines 16 minus 17) | \$217,621,170.00 | NR | \$217,621,170.00 | NR | NR | NR | \$43,197,288.00 | \$15,728,147.00 | \$10,706,188.00 | \$139,512,064.00 | \$8,477,483.00 | NR | NR | NR |
| 19 Non-health claims <br> 20 Claims adjustment expenses | 10,637.446.00 |  | 10,637.446.00 |  |  |  | 1,095,552.00 | 532,855.00 | 327,348.00 | 8,178,299.00 | 503,392.00 |  |  |  |
| 21 General administrative expenses | 13,879,249.00 |  | 13,8879,249.00 |  |  |  | $\stackrel{\text { 2,481,866.00 }}{ }$ | 1,036,751.00 | 648,906.00 |  | 546,0720.00 |  |  |  |
| 22 Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only) | 1,889,000.00 |  | 1,889,000.00 |  |  |  |  |  | ${ }^{364,577.00}$ | 1,439,418.00 | 85,005.00 |  |  |  |
| 23 Total underwititing deductions (Lines 18 (through 22) | \$244,026,865.00 | NR | \$244,026,865.00 | NR | NR | NR | \$46,774,706.00 | \$17,297,753.00 | \$12,047,019.00 | \$158,295,437.00 | \$9,611,950.00 | NR | NR | NR |
| 24 Net underwititing gain or (loss)(Lines 8 minus 23 ) | \$1,529,590.00 | NR | \$1,529.590.00 | NR | NR | NR | (\$1,026,193.00) | \$3,174,145.00 | (\$3,128,252.00) | \$2,938,781.00 | (\$428,891.00) | NR | NR | NR |
| $\underline{25}$ Net investment income earned | 68,322.00 |  | 68,322.00 |  |  |  |  | 23,143.00 |  | 45,179.00 |  |  |  |  |
| 26 Net reaized captial gains or (losses) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{27}{28}$ Net investment gains or (losses)(Lines 25 plus 26 ) | \$68,322.00 | NR | \$68,322.00 | NR | NR | NR | NR | \$23,143.00 | NR | \$45,179.00 | NR | NR | NR | NR |
| 28 Acagreate e itio-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
|  | \$1,597,912.00 | NR | \$1,597,912.00 | NR | NR | NR | (\$1,026,193.00) | \$3,197,288.00 | (\$3,128,252.00) | \$2,983,960.00 | (\$428,891.00) | NR | NR | NR |
| 31 Rederat and forieig income taxes incurred |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 32 Net income (loss) (Lines 30 minus 31 ) | \$1,597,912.00 |  | ${ }_{\text {S1,597,912.00 }}$ |  |  |  | (\$1,026,193.00) | \$3,197,288.00 | (\$3,128,252.00) | \$2,983,960.00 | (\$428,891.00) |  |  | NR |


|  | 1 | 2 | $\frac{3}{3}$ | 4 | 5 | ${ }^{6}$ | $\frac{7}{7}$ | 8 | 9 | 10 | 11 | 12 | 13 | $\frac{14}{14}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NAIC Totals | Products | Products | Commercaa | choice | Meaicare Cost | Healthoptions | SNBC (MA Only) | (ntegrated) | Assistance Program | mwcare | Dental | other: | services only |
| DETALLS OF WRITE-INS |  |  |  |  |  |  |  |  |  |  |  |  | Please Specity |  |
| OTHER HEALTH CARE RELATED REVENUES (Line 6) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0601 DHS PAYMENT | 2,960.00 |  | 2,960.00 |  |  |  |  |  |  | 1,081.00 | 1,879.00 |  |  |  |
| 0603 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0604 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0605 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0606 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0607 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0608 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0609 - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0698 Summary of Remaining Write-Ins for Line 6 Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\xlongequal{0699}$ TOTALS (Lines 0601 through 0609 plus 0698 ) (Line 6 above) | \$2,960.00 | NR | \$2,960.00 | NR | NR | NR | NR | NR | NR | \$1,081.00 | \$1,879.00 | NR | NR | NR |
| OTHER NON-HEALTH REVENUES (Line 7) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0702}{00703}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0703 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $0{ }^{0799}$ TOTALS (Lines 0701 through 0703 plus 0798$)$ (Line 7 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER MEDICAL AND HoSpITAL EXPENSES (Line 14) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1401 CHIROPRACTIC | 541,455.00 |  | 541,455.00 |  |  |  | 31,419.00 | 24,649.00 | 11,785.00 | 445,502.00 | 28,100.00 |  |  |  |
| 1402 DENTAL | 8,688,994.00 |  | 8,688,994.00 |  |  |  | 284,152.00 | 525,195.00 | 233,282.00 | 7,290,975.00 | 355,090.00 |  |  |  |
| 1403 MENTAL HEALTHICHEMMCAL DEPENDENCY | 23,242,892.00 |  | 23,242,892.00 |  |  |  | 1,474,162.00 | 2,777,952.00 | 2,278,918.00 | 16,327,396.00 | 384,464.00 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1405}{1406}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1406}{1407}$ |  |  |  |  |  |  | - | - |  |  |  |  |  |  |
| 1408 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1409}{1098}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1498 Summary of Remaining Write-Ins for Line 14 Overflow | 932,473.041.00 | NR | 932,473,041.00 | NR | NR | NR | \$1,789,733.00 | \$3,327,796.00 | \$2.523.985.00 | \$24.063.873.00 | \$767,054.00 | NR | NR | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INCOME AND EXPENSES (Line 29) OTHER INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2901 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2902 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2903 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2904 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2905}{2918}$ Summary of Remaining Write-Ins for Other Income Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2918}{2919}$ Summary of Remating W Write-ns tor orner | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHEREXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2921}{2922}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2922}{2923}$ |  | , | - | - |  | - | - | - | - | - | - |  | - |  |
| 2923 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2925 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2938 Summary of Remaining Write-Ins for Other Expenses Overfliow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2939 \text { Subtotal of Other Expenses (Lines } 2921 \text { through } 2738 \text { ) }}{2999}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | NR | NR | NR | NR |
| 2999 29 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

