<u>Itasca Medical Care</u> Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME For the Year Ending December 31, 2017 Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
1	Employee benefit expenses	454691	0	454691	0	0	0	106803	0	0	17801	308314	21773	0	0	0
2	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
3	General business/office expense	231894	0	231894	0	0	0	54470	0	0	9079	157240	11105	0	0	0
4	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Consulting and professional fees	415074	0	415074	0	0	0	97497	0	0	16251	281450	19876	0	0	0
6	Outsourced services	398878	0	398878	0	0	0	93693	0	0	15617	270467	19101	0	0	0
7	Other expenses	173309	0	173309	0	0	0	40709	0	0	6785	117516	8299	0	0	0
8	Total Direct Expenses	1673846	0	1673846	0	0	0	393172	0	0	65533	1134987	80154	0	0	0
			•	•	•								•			
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
9	Employee benefit expenses	227346	0	227346	0	0	0	53401	0	0	8901	154157	10887	0	0	0
4.0	1		_			_		_					_		_	

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
9	Employee benefit expenses	227346	0	227346	0	0	0	53401	0	0	8901	154157	10887	0	0	0
10	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	General business/office expense	115946	0	115946	0	0	0	27235	0	0	4539	78620	5552	0	0	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	207538	0	207538	0	0	0	48749	0	0	8125	140726	9938	0	0	0
14	Outsourced services	199438	0	199438	0	0	0	46846	0	0	7808	135234	9550	0	0	0
15	Other expenses	86655	0	86655	0	0	0	20354	0	0	3393	58758	4150	0	0	0
16	Total Indirect Expenses	836923	0	836923	0	0	0	196585	0	0	32766	567495	40077	0	0	0

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	NAIC Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
17	Employee benefit expenses	682037	0	682037	0	0	0	160204	0	0	26702	462471	32660	0	0	0
18	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19	General business/office expense	347840	0	347840	0	0	0	81705	0	0	13618	235860	16657	0	0	0
20	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
21	Consulting and professional fees	622612	0	622612	0	0	0	146246	0	0	24376	422176	29814	0	0	0
22	Outsourced services	598316	0	598316	0	0	0	140539	0	0	23425	405701	28651	0	0	0
23	Other expenses	259964	0	259964	0	0	0	61063	0	0	10178	176274	12449	0	0	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	2510769	0	2510769	0	0	0	589757	0	0	98299	1702482	120231	0	0	0
25	Claims Adjustment Expenses	2889884	0	2889884	0	0	0	678807	0	0	132329	1940364	138384	0	0	0
26	Revenues (Supp Report #1, Line 8)	66146113	0	66146113	0	0	0	15601155	0	0	3035055	44350506	3159397	0	0	0
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	59404747	0	59404747	0	0	0	14910316	0	0	3021727	38100462	3372242	0	0	0
28	Net Investment Gain/(Loss) (Allocated)	12951	0	12951	0	0	0	3042	0	0	507	8782	620	0	0	0
29	Aggregate Write Ins for Other Income or (Expenses)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	Net Income = Lines 26+28+29-24-25-27-30	1353664	0	1353664	0	0	0	-574683	0	0		2615980	-470840	0	0	0