HealthPartners, Inc
Minnesota Supplement Report \#1
STATEMENT OF REVENUE, EXPENSES AND NET INCOME

## For the Year Ending December 31, 2020

| NAIC \# 1 NAIC Description | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a | NAIC Totals | $\begin{gathered} \text { Non-Minnesota } \\ \text { Products } \\ \text { (Eliminations) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Total Minnesota } \\ \text { Products } \\ \hline \end{gathered}$ | Commercial | $\begin{gathered} \text { Medicare } \\ \text { Advantage } \end{gathered}$ | Medicare Cost | $\begin{gathered} \text { Medicare } \\ \text { Supplement } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Stand Alone } \\ \text { Medicare Part D } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { MN Senior Heath } \\ \text { Options (MSHO) } \\ \hline \end{array}$ | $\begin{gathered} \text { SNBC } \\ \text { (MA Only) } \\ \hline \end{gathered}$ | SNBC (integrated) | $\begin{array}{\|c} \text { Prepaid Medical } \\ \text { Assistance } \\ \text { Program (PMAP) } \\ \hline \end{array}$ | MsC+ | MNCare | Dental |
| 1 Member Months | 3,815,485 | 9,429 | 3,806,056 | 1,241,071 | 267,209 | 0 | 71,618 | 180,584 | 51,115 | 86,063 | 0 | 1,648,646 | 23,506 | 236,244 |  |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 Net Premium Income (including \$ non-heath premium income) | 2,193,165,059 | 5,861,003 | 2,187,304,056 | 611,152,583 | 227,066,672 | , | 17,044,147 | 47,309,270 | 174,407,231 | 116,075,914 | 0 | 771,086,121 | 33,109,835 | 115,602,636 | 74,449,647 |
| 3 Change in unearned premium reserves and serve for rate credits |  |  |  |  |  | 0 |  |  |  |  | 0 |  |  |  |  |
| 4 Fee-for-service (net of S medical expenses) | 5,805,001 |  | 5,805,001 | 5,805,001 |  |  |  |  | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 5 Risk revenue |  |  |  |  | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 6 Aggregate witie-ins for other heath care related revenues (Line 699) | 6,315,454 |  | 6,315,454 | 6,315,454 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 7 Aggregate write-ins for other non-health revenues (Line 799) |  |  |  |  |  |  |  | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0 | $\bigcirc$ | $\bigcirc$ | 0 |  |
| 8 TOTAL REVENUES (Lines 2 through 7) | 2,205, 285,514 | 5,881,003 | 2,199,424,511 | 623,273,038 | 227,066,672 |  | 17,044,147 | 47,309,270 | 174,407,231 | 116,075,914 | 0 | 771,086,121 | 33,109,835 | 115,602,636 | $74,449,647$ |
| ExPenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospitalmedical benefits | 1,492,367,000 | 4,375,896 | 1,487,991,104 | 420,655,161 | 169,024,975 |  | 11,860,056 | 920,492 | 127,683,812 | 89,157,349 | 0 | 563,838,070 | 28,434,088 | 76,417,101 |  |
| 10 Other professional services | 68,85,932 |  | 68,85,932 |  |  | 0 |  |  | 647,284 | 965,300 | 0 | 15,061,071 | 176,119 | 1,999,018 | 50,091,139 |
| 11 Outiside referrals |  |  |  |  |  | , |  | 0 |  |  | 0 |  |  |  |  |
| 12 Emergency room and outoforarea |  |  |  |  |  | 0 |  |  |  |  | 0 |  |  | 0 | 0 |
| 13 Prescripion drugs | 309,631,034 | 719,434 | 308,911,600 | 72,729,041 | 22,604,446 | 0 | (214,442) | 35,232,637 | 18,345,016 | 17,571,240 | 0 | 117,115,195 | 1,476,184 | 24,052,883 |  |
| 14 Aggregate writ-ins for other hospital and medical expenses (Line 1499) |  |  |  |  |  | 0 |  |  |  |  | 0 |  |  |  |  |
| 15 Incentive Pool and Withhold Adjustments | $\underline{\text { 26,233,894 }}$ | $\bigcirc$ | $\underline{\text { 26, } 23,894}$ | $\frac{26,233,894}{519618097}$ |  |  |  |  |  |  |  |  |  |  |  |
| 16 TOTAL EXPENSES (Lines 9 9 through 15) | 1,897,091,860 | 5.095,330 | 1,891,996,530 | 519,618,097 | 191,62, 421 | 0 | $11.645,614$ | 36,153,129 | 146,676,112 | 107,693,889 | 0 | 696,014,336 | 30,086,391 | 102,388,402 | $50.091,139$ |
| Less |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 Net reinsurance recoveries |  |  |  |  |  |  |  |  |  |  | 0 |  |  |  |  |
| 18 Total hospital and medical (Lines 16 minus 17) | 1,887,091,860 | 5,095,330 | 1,891,996,530 | 519,618,097 | 191,629,421 | 0 | 11,645,614 | 36,153,129 | 146,676,112 | 107,693,889 | 0 | 696,014,336 | 30,086,391 | 102,388,402 | 50,091,139 |
| 19 Non-health claims |  |  |  |  |  |  |  |  |  |  | 0 |  |  |  |  |
| $\frac{20 \text { Claims adiustment expenses }}{21 \text { General administrative expenses }}$ | $30,754,238$ $152,045,39$ |  | $30,682,305$ $150,272,34$ | 5,964,442 | $3,877,224$ $13,181,421$ | 0 | 2,683, ${ }^{\text {77392 }}$ | + ${ }_{1,791,1127}$ | $\stackrel{5,342,455}{5,299084}$ | ${ }^{3,186,505} 7$ | 0 | ${ }^{8,841,136} 5$ | 1,383,470 $1,341,181$ | $\frac{1,279,954}{7,826,551}$ | 8,836,030 |
| 22 Increase in in reserves for fife, accident and heath contracts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (including \$ increase in reserves for life only) | (11,491,329) | 0 | (11,491,329) |  |  | 0 |  |  |  |  |  | (11,491,329) |  | 0 | ${ }^{0}$ |
| $\frac{23}{}{ }^{24}$ Total underwerting deductions (Lines 18 through 22 ) | 2,068,400,162 | 6,940,315 | 2,061,459,8477 | 575,318,441 | 208,682,066 |  | 15,049,940 | 37,986,414 | 157,237,651 | 118,133,166 | 0 | 745,89,0051 | 32,811,042 | 111,494,907 | $58,927,169$ 15,52, 478 |
| $\frac{24}{25}$ Net underwriting gain or (loss)(Lines 8 minus 23 ) | $136,885,352$ <br> $6,733,150$ | ${ }_{(1,079,312)}^{(9,937)}$ | $137,964,664$ $6,743,087$ | $\underset{6,637,870}{47,94,59}$ | $18,384,606$ 57,514 | 0 | $1,994,207$ 17,208 | $9,322,856$ 57,007 | $17,169,580$ 468,051 | $\frac{(2,057,252)}{(114,190)}$ | 0 | 25,267,070 | 298,793 | 4,107,729 (217,554) | $15,522,478$ 0 |
| 26 Net realized capital gains or (losses) | 5,434,612 | (8,019) | 5,442,631 | 5,357,720 | 46,414 | 0 | 13,887 | 46,006 | 377,722 | (92,153) | 0 | (318,336) | 186,939 | (175,568) |  |
| 27 Net investment gains or (losses)(Lines 25 plus 26 ) | 12,167,762 | (17,956) | 12,185,718 | 11,995,590 | 103,928 | 0 | 31,095 | 103,013 | 845,773 | (206,343) | 0 | (712,799) | 418,583 | (393,122) |  |
| 28 Net gain or (loss) from agents' or premium balarces charged off |  |  |  |  |  | 0 |  |  |  | 0 | 0 | 0 | 0 | 0 |  |
| 29 Aggregate writ--ins for other income or expenses (Line 2999) | 0 | 0 |  | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 |  |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29) | 149,053,114 | (1,097,268) | 150, 150,382 | 59,95, 187 | 18,488,534 | 0 | 2,025,302 | 9,425,869 | 18,015,353 | (2,26,595) | $\square^{\circ}$ | 24,554,271 | 717,376 | 3,714,607 | 15,522,478 |
|  | $\xrightarrow{149,053,144}$ | $\frac{0}{(1,097,268)}$ | 150,150, 382 | 59,950,187 | ${ }_{\text {18,488,534 }}$ | 0 | ${ }^{2,025,302}$ | 9,425,869 | ${ }^{18,015,353}$ | $\frac{0}{(2,263,595)}$ | 0 | $\frac{0}{24,54,271}$ | 717,376 | $\frac{0}{3,744,607}$ | $\frac{0}{15,522,478}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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