

HealthPartners, Inc.
Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2019
Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
1	Employee benefit expenses	55,642,827	981,161	54,661,666	17,281,303	6,624,352	0	1,165,157	1,146,795	1,587,988	1,318,511	0	19,935,555	439,217	2,915,206	2,247,582
2	Sales expenses	23,736,572	70,437	23,666,135	17,558,147	1,349,627	0	601,367	69,489	9,711	8,063	0	121,905	2,686	17,826	3,927,314
3	General business/office expense	19,270,231	339,796	18,930,435	5,984,863	2,294,146	0	403,517	397,158	549,953	456,627	0	6,904,084	152,110	1,009,595	778,382
4	State premium taxes and assessments	31,521,580	49,207	31,472,373	13,642,196	483,007	0	221,554	55,925	1,247,341	1,379,309	0	11,089,369	691,319	1,638,266	1,024,087
5	Consulting and professional fees	4,572,157	80,622	4,491,535	1,420,000	544,321	0	95,741	94,232	130,485	108,342	0	1,638,099	36,090	239,542	184,683
6	Outsourced services	578,473	10,200	568,273	179,660	68,868	0	12,113	11,922	16,509	13,708	0	207,254	4,566	30,307	23,366
7	Other expenses	3,932,512	69,343	3,863,169	1,221,342	468,171	0	82,346	81,049	112,230	93,185	0	1,408,929	31,041	206,030	158,846
8	Total Direct Expenses	139,254,352	1,600,766	137,653,586	57,287,511	11,832,492	0	2,581,795	1,856,570	3,654,217	3,377,745	0	41,305,195	1,357,029	6,056,772	8,344,260

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
9	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	Outsourced services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	Total Indirect Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
17	Employee benefit expenses	55,642,827	981,161	54,661,666	17,281,303	6,624,352	0	1,165,157	1,146,795	1,587,988	1,318,511	0	19,935,555	439,217	2,915,206	2,247,582
18	Sales expenses	23,736,572	70,437	23,666,135	17,558,147	1,349,627	0	601,367	69,489	9,711	8,063	0	121,905	2,686	17,826	3,927,314
19	General business/office expense	19,270,231	339,796	18,930,435	5,984,863	2,294,146	0	403,517	397,158	549,953	456,627	0	6,904,084	152,110	1,009,595	778,382
20	State premium taxes and assessments	31,521,580	49,207	31,472,373	13,642,196	483,007	0	221,554	55,925	1,247,341	1,379,309	0	11,089,369	691,319	1,638,266	1,024,087
21	Consulting and professional fees	4,572,157	80,622	4,491,535	1,420,000	544,321	0	95,741	94,232	130,485	108,342	0	1,638,099	36,090	239,542	184,683
22	Outsourced services	578,473	10,200	568,273	179,660	68,868	0	12,113	11,922	16,509	13,708	0	207,254	4,566	30,307	23,366
23	Other expenses	3,932,512	69,343	3,863,169	1,221,342	468,171	0	82,346	81,049	112,230	93,185	0	1,408,929	31,041	206,030	158,846
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	139,254,352	1,600,766	137,653,586	57,287,511	11,832,492	0	2,581,795	1,856,570	3,654,217	3,377,745	0	41,305,195	1,357,029	6,056,772	8,344,260
25	Claims Adjustment Expenses	34,210,065	41,240	34,168,825	8,438,469	4,004,153	0	828,521	55,492	4,985,823	3,015,588	0	9,597,177	1,845,600	1,359,284	38,718
26	Revenues (Supp Report #1, Line 8)	2,131,073,252	3,181,808	2,127,891,444	714,055,363	217,062,963	0	16,352,775	46,920,146	153,002,934	92,012,731	0	675,489,634	44,621,976	97,117,957	71,254,965
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,957,032,952	2,602,350	1,954,430,602	586,318,300	198,197,406	0	14,540,127	41,730,607	128,648,628	90,834,045	0	709,908,084	32,340,224	94,523,974	57,389,207
28	Net Investment Gain/(Loss) (Allocated)	18,698,117	(22,024)	18,720,141	18,487,368	38,300	0	60,364	78,428	1,786,135	(433,118)	0	(1,316,204)	985,274	(966,406)	0
29	Aggregate Write Ins for Other Income or (Expenses)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	Net Income = Lines 26+28+29-24-25-27-30	19,274,000	(1,084,572)	20,358,572	80,498,451	3,067,212	0	(1,537,304)	3,355,905	17,500,401	(5,647,765)	0	(86,637,026)	10,064,397	(5,788,479)	5,482,780