

HealthPartners, Inc.
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2018
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA	SNBC Integrated	MSC +	PMAP	MNCare	Dental	Medicare Supplement	Medicare Stand-alone Part D
1	Employee benefit expenses	45,113,837	403,037	44,710,800	18,315,565	782,243	0	1,456,365	1,035,932	0	380,285	17,290,524	2,743,924	2,544,029	42,617	119,316
2	Sales expenses	541,125	4,834	536,291	219,689	9,383	0	17,469	12,426	0	4,561	207,394	32,912	30,515	511	1,431
3	General business/office expense	18,383,244	164,232	18,219,012	7,463,332	318,753	0	593,449	422,127	0	154,961	7,045,641	1,118,109	1,036,655	17,365	48,620
4	State premium taxes and assessments	47,060,683	17,816	47,042,867	21,490,954	41,612	0	2,424,696	1,687,174	0	982,746	16,464,718	2,554,960	1,349,674	5,001	41,332
5	Consulting and professional fees	1,706,955	15,250	1,691,705	692,999	29,597	0	55,104	39,196	0	14,389	654,215	103,821	96,257	1,612	4,515
6	Outsourced services	2,330,298	20,818	2,309,480	946,067	40,406	0	75,227	53,510	0	19,643	893,120	141,734	131,409	2,201	6,163
7	Other expenses	3,898,199	34,826	3,863,373	1,582,611	67,592	0	125,842	89,513	0	32,860	1,494,041	237,097	219,825	3,682	10,310
8	Total Direct Expenses	119,034,341	660,813	118,373,528	50,711,217	1,289,586	0	4,748,152	3,339,878	0	1,589,445	44,049,653	6,932,557	5,408,364	72,989	231,687

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA	SNBC Integrated	MSC +	PMAP	MNCare	Dental	Medicare Supplement	Medicare Stand-alone Part D
9	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	Outsourced services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	Total Indirect Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	MSHO	SNBC MA	SNBC Integrated	MSC +	PMAP	MNCare	Dental	Medicare Supplement	Medicare Stand-alone Part D
17	Employee benefit expenses	45,113,837	403,037	44,710,800	18,315,565	782,243	0	1,456,365	1,035,932	0	380,285	17,290,524	2,743,924	2,544,029	42,617	119,316
18	Sales expenses	541,125	4,834	536,291	219,689	9,383	0	17,469	12,426	0	4,561	207,394	32,912	30,515	511	1,431
19	General business/office expense	18,383,244	164,232	18,219,012	7,463,332	318,753	0	593,449	422,127	0	154,961	7,045,641	1,118,109	1,036,655	17,365	48,620
20	State premium taxes and assessments	47,060,683	17,816	47,042,867	21,490,954	41,612	0	2,424,696	1,687,174	0	982,746	16,464,718	2,554,960	1,349,674	5,001	41,332
21	Consulting and professional fees	1,706,955	15,250	1,691,705	692,999	29,597	0	55,104	39,196	0	14,389	654,215	103,821	96,257	1,612	4,515
22	Outsourced services	2,330,298	20,818	2,309,480	946,067	40,406	0	75,227	53,510	0	19,643	893,120	141,734	131,409	2,201	6,163
23	Other expenses	3,898,199	34,826	3,863,373	1,582,611	67,592	0	125,842	89,513	0	32,860	1,494,041	237,097	219,825	3,682	10,310
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	119,034,341	660,813	118,373,528	50,711,217	1,289,586	0	4,748,152	3,339,878	0	1,589,445	44,049,653	6,932,557	5,408,364	72,989	231,687
25	Claims Adjustment Expenses	29,047,787	0	29,047,787	9,445,022	213,414	0	4,533,038	3,424,941	0	1,103,610	8,935,623	1,345,161	37,103	5,453	4,422
26	Revenues (Supp Report #1, Line 8)	1,950,314,139	0	1,950,314,139	775,033,138	9,062,848	0	133,409,303	83,534,276	0	42,153,540	739,091,295	103,169,560	60,505,151	314,570	4,040,458
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,757,516,378	0	1,757,516,378	676,847,884	7,696,098	0	113,858,441	88,685,136	0	30,769,482	685,888,788	100,306,184	49,928,090	329,819	3,206,456
28	Net Investment Gain/(Loss) (Allocated)	12,900,833	0	12,900,833	12,877,833	0	0	50,000	(10,000)	0	27,000	(20,000)	(30,000)	0	3,000	3,000
29	Aggregate Write Ins for Other Income or (Expenses)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
31	Net Income = Lines 26+28+29-24-25-27-30	57,616,466	(660,813)	58,277,279	50,906,848	(136,250)	0	10,319,672	(11,925,679)	0	8,718,003	197,231	(5,444,342)	5,131,594	(90,691)	600,893