<u>HealthPartners, Inc.</u> Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME

For the Year Ending December 31, 2015 Public Information, Minnesota Statutes § 62D.08

| | | Tubic intornation, withnesses Statutes § 02D.06 | | | | | | | | | | | | | |
|------|--|---|--------|-------------|------------|---------|----------|-----------|---------|------|------------|-----------|-----------|----------|-----------|
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| Line | Direct Non-Claim Expenses | Total | Non MN | Total MN | Commercial | M+C | Medicare | MSHO | SNBC MA | SNBC | PMAP | MNCare | Dental | Med Supp | MSC |
| 1 | Employee benefit expenses | 35,723,000 | 0 | 35,723,000 | 18,922,000 | 209,000 | 0 | 1,333,000 | 0 | 0 | 11,834,000 | 1,669,000 | 1,498,000 | 30,000 | 228,000 |
| 2 | Sales expenses | 214,000 | 0 | 214,000 | 114,000 | 1,000 | 0 | 8,000 | 0 | 0 | 71,000 | 10,000 | 9,000 | 0 | 1,000 |
| 3 | General business/office expense | 12,905,000 | 0 | 12,905,000 | 6,839,000 | 75,000 | 0 | 481,000 | 0 | 0 | 4,273,000 | 603,000 | 541,000 | 11,000 | 82,000 |
| 4 | State premium taxes and assessments | 45,087,000 | 0 | 45,087,000 | 27,441,000 | 22,000 | 0 | 2,289,000 | 0 | 0 | 11,659,000 | 1,494,000 | 1,573,000 | 8,000 | 601,000 |
| 5 | Consulting and professional fees | 1,340,000 | 0 | 1,340,000 | 709,000 | 8,000 | 0 | 50,000 | 0 | 0 | 444,000 | 63,000 | 56,000 | 1,000 | 9,000 |
| 6 | Outsourced services | 2,503,000 | 0 | 2,503,000 | 1,326,000 | 15,000 | 0 | 93,000 | 0 | 0 | 829,000 | 117,000 | 105,000 | 2,000 | 16,000 |
| 7 | Other expenses | 2,928,000 | 0 | 2,928,000 | 1,550,000 | 17,000 | 0 | 109,000 | 0 | 0 | 971,000 | 136,000 | 123,000 | 3,000 | 19,000 |
| 8 | Total Direct Expenses | 100,700,000 | 0 | 100,700,000 | 56,901,000 | 347,000 | 0 | 4,363,000 | 0 | 0 | 30,081,000 | 4,092,000 | 3,905,000 | 55,000 | 956,000 |
| | | | | | | | | | | | | | | | |
| 1 | T | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| Line | Reallocated Indirect Non-Claim Expenses | Total | Non MN | Total MN | Commercial | M+C | Medicare | MSHO | SNBC MA | SNBC | PMAP | MNCare | Dental | Med Exp | MSC |
| 9 | Employee benefit expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10 | Sales expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | General business/office expense | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12 | State premium taxes and assessments | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 13 | Consulting and professional fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 | Outsourced services | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 15 | Other expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 | Total Indirect Expenses | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | | | | | | |
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| Line | Direct plus Indirect Non-Claim Expenses | NAIC Total | Non MN | Total MN | Commercial | M+C | Medicare | MSHO | SNBC MA | SNBC | PMAP | MNCare | Dental | Med Supp | MSC |
| 17 | Employee benefit expenses | 35,723,000 | 0 | 35,723,000 | | 209,000 | | 1,333,000 | | 0 | 11,834,000 | 1,669,000 | 1,498,000 | 30,000 | 228,000 |
| 18 | Sales expenses | 214,000 | 0 | 214,000 | · ' | 1,000 | | 8,000 | | 0 | 71,000 | 10,000 | 9,000 | 0 | 1,000 |
| 19 | General business/office expense | 12,905,000 | 0 | 12,905,000 | | 75,000 | | 481,000 | | 0 | 4,273,000 | 603,000 | 541,000 | 11,000 | 82,000 |
| 20 | State premium taxes and assessments | 45,087,000 | 0 | 45,087,000 | | 22,000 | | 2,289,000 | | 0 | 11,659,000 | 1,494,000 | 1,573,000 | 8,000 | 601,000 |
| 21 | Consulting and professional fees | 1,340,000 | 0 | 1,340,000 | · ' | 8,000 | | 50,000 | | 0 | 444,000 | 63,000 | 56,000 | 1,000 | 9,000 |
| 22 | Outsourced services | 2,503,000 | 0 | 2,503,000 | | 15,000 | | 93,000 | | 0 | 829,000 | 117,000 | 105,000 | 2,000 | 16,000 |
| 23 | Other expenses | 2,928,000 | 0 | 2,928,000 | 1,550,000 | 17,000 | 0 | 109,000 | 0 | 0 | 971,000 | 136,000 | 123,000 | 3,000 | 19,000 |
| 24 | Total Non-Claim Expenses = Sum of Lines 17 to 23 | 100,700,000 | 0 | 100,700,000 | 56,901,000 | 347,000 | 0 | 4,363,000 | 0 | 0 | 30,081,000 | 4,092,000 | 3,905,000 | 55,000 | 956,000 |
| 25 | Claims Adjustment Expenses | 24,198,000 | 0 | 24,198,000 | 10,227,000 | 27,000 | 0 | 4,777,000 | 0 | 0 | 6,716,000 | 887,000 | 34,000 | 14,000 | 1,516,000 |
| | | | i e | 1 | 1 | | 1 | | 11 | | | | | | |

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51,291,000

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488,000

388,000

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48,000

24,598,000

18,707,000

3,506,000

87,000

1,425,014,000 671,201,000

1,231,042,000 591,813,000

76,815,000 19,819,000

7,559,000

7,741,000

1,425,014,000

1,231,042,000

7,741,000

76,815,000

Revenues (Supp Report #1, Line 8)

29

Net Investment Gain/(Loss) (Allocated)

Incurred Claims (Supp Report #1, Line 18 + Line 22)

Aggregate Write Ins for Other Income or (Expenses)
Federal and Foreign Income Taxes Incurred
Net Income = Lines 26+28+29-24-25-27-30