

HealthPartners, Inc.

Minnesota Supplement Report #1

STATEMENT OF REVENUE, EXPENSES AND NET INCOME

For the Year Ending December 31, 2015

Public Information, Minnesota Statutes § 62D.08

NAIC #	NAIC Description	1	2	3	4	5	6	7	8	9	10	11	12	13	14
As		NAIC Totals	Products	Products	Commercial	Choice	Medicare Cost	Options (MSHO)	(MA Only)	(Integrated)	Assistance	MNCare	Dental	Other:	Other:
														Medicare Supplement	MSC
	1 Member Months	2,989,648	0	2,989,648	1,711,020	13,774	0	38,614	0	0	1,062,567	142,604	0	2,130	18,939
REVENUES:															
	2 Net Premium Income (including \$ non-health premium income)	1,410,934,000	0	1,410,934,000	657,121,000	2,515,000	0	111,980,000	0	0	496,471,000	66,470,000	51,291,000	488,000	24,598,000
	3 Change in unearned premium reserves and serve for rate credits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	4 Fee-for-service (net of \$ medical expenses)	2,358,000	0	2,358,000	2,358,000	0	0	0	0	0	0	0	0	0	0
	5 Risk revenue	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	6 Aggregate write-ins for other health care related revenues (Line 699)	11,722,000	0	11,722,000	11,722,000	0	0	0	0	0	0	0	0	0	0
	7 Aggregate write-ins for other non-health revenues (Line 799)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	8 TOTAL REVENUES (Lines 2 through 7)	1,425,014,000	0	1,425,014,000	671,201,000	2,515,000	0	111,980,000	0	0	496,471,000	66,470,000	51,291,000	488,000	24,598,000
EXPENSES:															
	9 Hospital/medical benefits	983,652,000	0	983,652,000	506,173,000	34,000	0	86,455,000	0	0	332,736,000	40,458,000	0	359,000	17,437,000
	10 Other professional services	74,243,000	0	74,243,000	46,000	0	0	1,327,000	0	0	25,348,000	3,352,000	43,758,000	0	412,000
	11 Outside referrals	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	12 Emergency room and out-of-area	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	13 Prescription drugs	172,583,000	0	172,583,000	85,030,000	2,616,000	0	11,406,000	0	0	62,415,000	10,229,000	0	29,000	858,000
	14 Aggregate write-ins	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	15 Incentive Pool and Withhold Adjustments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	16 TOTAL EXPENSES (Lines 9 through 15)	1,230,478,000	0	1,230,478,000	591,249,000	2,650,000	0	99,188,000	0	0	420,499,000	54,039,000	43,758,000	388,000	18,707,000
LESS															
	17 Net reinsurance recoveries	(564,000)	0	(564,000)	(564,000)	0	0	0	0	0	0	0	0	0	0
	18 Total hospital and medical (Lines 16 minus 17)	1,231,042,000	0	1,231,042,000	591,813,000	2,650,000	0	99,188,000	0	0	420,499,000	54,039,000	43,758,000	388,000	18,707,000
	19 Non-health claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	20 Claims adjustment expenses	24,198,000	0	24,198,000	10,227,000	27,000	0	4,777,000	0	0	6,716,000	887,000	34,000	14,000	1,516,000
	21 General administrative expenses	100,700,000	0	100,700,000	56,901,000	347,000	0	4,363,000	0	0	30,081,000	4,092,000	3,905,000	55,000	956,000
	22 Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	23 Total underwriting deductions (Lines 18 through 22)	1,355,940,000	0	1,355,940,000	658,941,000	3,024,000	0	108,328,000	0	0	457,296,000	59,018,000	47,697,000	457,000	21,179,000
	24 Net underwriting gain or (loss)(Lines 8 through 23)	69,074,000	0	69,074,000	12,260,000	(509,000)	0	3,652,000	0	0	39,175,000	7,452,000	3,594,000	31,000	3,419,000
	25 Net investment income earned	5,551,000	0	5,551,000	5,424,000	(12,000)	0	148,000	0	0	(21,000)	(63,000)	0	12,000	63,000
	26 Net realized capital gains or (losses)	2,190,000	0	2,190,000	2,135,000	0	0	58,000	0	0	(8,000)	(24,000)	0	5,000	24,000
	27 Net investment gains or (losses)(Lines 25 plus 26)	7,741,000	0	7,741,000	7,559,000	(12,000)	0	206,000	0	0	(29,000)	(87,000)	0	17,000	87,000
	28 Net gain or (loss)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	29 Aggregate write-ins for other income or expenses (Line 2999)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	30 Net income or (loss) before federal income taxes	76,815,000	0	76,815,000	19,819,000	(521,000)	0	3,858,000	0	0	39,146,000	7,365,000	3,594,000	48,000	3,506,000
	31 Federal and foreign income taxes incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	32 Net income (loss) (Lines 30 minus 31)	76,815,000	0	76,815,000	19,819,000	(521,000)	0	3,858,000	0	0	39,146,000	7,365,000	3,594,000	48,000	3,506,000

Medicaid results include a positive change in estimate of \$19,100,000 for the 2014 Risk Adjustment settlement with DHS. PMAP Adjustment was \$17,600,000 and MNCare adjustment was \$1,500,000.

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	1	2	3	4	5	6	7	8	9	10	11	12	13	14
	NAIC Totals	Products	Products	Commercial	Choice	Medicare Cost	Options (MSHO)	Health Options	Assistance	Assistance	MNCare	Dental	Other:	Services Only
DETAILS OF WRITE-INS													Medicare Supplement	
OTHER HEALTH CARE RELATED REVENUES (Line 6)														
0601 Other Health Care Revenue	11,722,000	0	11,722,000	11,722,000	0	0	0	0	0	0	0	0	0	0
0602	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0603	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0604	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0605	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0606	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0607	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0608	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0609	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0698 Summary of Remaining Write-Ins for Line 6 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0699 TOTALS (Lines 0601 through 0609 plus 0698) (Line 6 above)	11,722,000	0	11,722,000	11,722,000	0	0	0	0	0	0	0	0	0	0
OTHER NON-HEALTH REVENUES (Line 7)														
0701	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0702	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0703	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0798 Summary of Remaining Write-Ins for Line 7 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14)														
1401	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1402	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1403	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1404	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1405	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1406	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1407	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1408	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1409	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1498 Summary of Remaining Write-Ins for Line 14 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1499 TOTALS (Lines 1401 through 1409 plus 1498) (Line 14 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER INCOME AND EXPENSES (Line 29)														
OTHER INCOME														
2901	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2902	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2903	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2904	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2905	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2918 Summary of Remaining Write-Ins for Other Income Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2919 Subtotal of Other Income (Lines 2901 through 2918)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER EXPENSES														
2921	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2922	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2923	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2924	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2925	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2938 Summary of Remaining Write-Ins for Other Expenses Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2939 Subtotal of Other Expenses (Lines 2921 through 2938)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2999 TOTALS (Lines 2901 through 2939)	0	0	0	0	0	0	0	0	0	0	0	0	0	0