

Medica Health Plans
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2019
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
	Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Stand Alone Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services Only	
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	9,914,700	-	9,914,700	31,819	6,071,759	3,510,631	-	3,660	-	-	-	-	-	-	-	296,831	-
3	General business/office expense	(7,516,629)	-	(7,516,629)	71,218	(4,661,756)	(2,695,381)	-	(2,810)	-	-	-	-	-	-	-	(227,900)	-
4	State premium taxes and assessments	10,835,043	2,051	10,832,991	47,093	160	891,215	-	4,034,845	107,616	3,953,413	1,790,901	(2,422)	-	-	-	9,155	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	5,603,551	-	5,603,551	10,017	294,745	431	(42,611)	2,399,628	194,817	2,562,986	168,619	-	-	-	-	14,919	-
7	Other expenses	10,417,947	-	10,417,947	5,230,914	3,186,765	1,842,556	-	-	-	-	-	-	-	-	-	155,792	-
8	Total Direct Expenses	29,254,611	2,051	29,252,559	5,391,061	4,891,672	1,446	3,596,409	6,437,244	302,433	6,516,399	1,959,521	(2,422)	-	-	248,797	-	-

Line	Reallocated Indirect Non-Claim Expenses																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
	Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Stand Alone Medicare Part D	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services	
9	Employee benefit expenses	20,846,432	(249,121)	21,095,553	0	5,857,135	65,555	825,571	8,780,966	3,649,871	244,327	1,663,430	(4,258)	(449)	(236)	13,640	-	-
10	Sales expenses	2,139,360	(34,142)	2,173,502	0	603,468	6,754	85,060	904,714	376,051	25,173	171,385	(439)	(46)	(24)	1,405	-	-
11	General business/office expense	5,642,258	(86,251)	5,728,509	0	1,590,508	17,802	224,184	2,384,476	991,124	66,347	451,705	(1,156)	(122)	(64)	3,704	-	-
12	State premium taxes and assessments	436,728	-	436,728	0	121,257	1,357	17,091	181,787	75,561	5,058	34,437	(88)	(9)	(5)	282	-	-
13	Consulting and professional fees	854,163	(13,461)	867,624	0	240,894	2,696	33,954	361,146	150,113	10,049	68,414	(175)	(18)	(10)	561	-	-
14	Outsourced services	3,256,497	(55,349)	3,311,846	0	919,527	10,292	129,609	1,378,547	573,003	38,358	261,146	(668)	(71)	(37)	2,141	-	-
15	Other expenses	74,578	(1,174)	75,752	0	235	2,965	-	31,531	13,106	877	5,973	(15)	(2)	(1)	49	-	-
16	Total Indirect Expenses	33,250,016	(439,498)	33,689,515	0	9,353,822	104,692	1,318,433	14,023,169	5,828,829	390,189	2,656,491	(6,800)	(717)	(376)	21,783	-	-

Line	Direct plus Indirect Non-Claim Expenses																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
	NAIC Total	Non MN products	Total MN products	Commercial	Medicare Advantage	Medicare Cost	Medicare Cost	Medicare Cost	MSHO	SNBC MA only	SNBC Integrated	PMAP	MSC+	MNCare	Dental	Other	Admin Services	
17	Employee benefit expenses	20,846,432	(249,121)	21,095,553	0	5,857,135	65,555	825,571	8,780,966	3,649,871	244,327	1,663,430	(4,258)	(449)	(236)	13,640	-	-
18	Sales expenses	12,054,060	(34,142)	12,088,202	31,819	6,675,227	6,754	3,595,691	908,374	376,051	25,173	171,385	(439)	(46)	(24)	298,236	-	-
19	General business/office expense	(1,874,371)	(86,251)	(1,788,120)	71,218	(3,071,248)	17,802	(2,471,197)	2,381,666	991,124	66,347	451,705	(1,156)	(122)	(64)	(224,196)	-	-
20	State premium taxes and assessments	11,271,771	2,051	11,269,719	47,093	121,417	2,372	908,306	4,216,632	183,177	3,958,471	1,825,338	(2,510)	(9)	(5)	9,438	-	-
21	Consulting and professional fees	854,163	(13,461)	867,624	0	240,894	2,696	33,954	361,146	150,113	10,049	68,414	(175)	(18)	(10)	561	-	-
22	Outsourced services	8,860,048	(55,349)	8,915,397	10,017	1,214,272	10,723	86,997	3,778,175	767,820	2,601,343	429,765	(668)	(71)	(37)	17,060	-	-
23	Other expenses	10,492,325	(1,174)	10,493,698	5,230,914	3,207,797	235	1,845,520	33,452	13,106	877	5,973	(15)	(2)	(1)	155,841	-	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	62,504,627	(437,447)	62,942,074	5,391,061	14,245,494	106,138	4,824,842	20,460,413	6,131,262	6,906,588	4,616,012	(9,221)	(717)	(376)	270,579	-	-
25	Claims Adjustment Expenses	7,345,288	8,041	7,337,247	-	2,762,491	-	1,736,599	1,407,626	1,009,188	72,459	348,884	-	-	-	-	-	-
26	Revenues (Supp Report #1, Line 8)	1,089,191,516	3,954,646	1,085,236,870	8	301,313,702	3,372,423	42,470,555	451,726,889	187,763,477	12,569,134	85,573,277	(219,046)	(23,111)	(12,118)	701,680	-	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	981,175,957	3,590,103	977,585,854	(184,712)	272,536,915	-	40,413,249	401,991,659	170,693,191	10,791,451	80,826,060	603,148	(85,107)	-	-	-	-
28	Net Investment Gain/(Loss) (Allocated)	16,654,567	(5,213,139)	21,867,706	7,142,373	1,265,400	2,000,509	(1,204,096)	19,470,637	117,047	277,462	(6,718,159)	733,182	(1,554,082)	118,183	219,250	-	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	(35,238)	-	(35,238)	(35,238)	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	54,855,449	(4,419,190)	59,274,639	1,971,270	13,034,202	5,266,794	(5,708,231)	47,237,828	10,046,883	(4,923,902)	(6,935,838)	(79,791)	(1,491,368)	106,441	650,351	-	-