<u>Itasca Medical Care</u> Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME For the Year Ending December 31, 2019

Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
1	Employee benefit expenses	468,758		468,758				121,155			20,113	298,032	29,458			
2	Sales expenses	-		-				-			-	-	-			
3	General business/office expense	162,403		162,403				41,975			6,968	103,254	10,206			
4	State premium taxes and assessments	-		-				-			-	-	-			
5	Consulting and professional fees	399,061		399,061				103,141			17,123	253,719	25,078			
6	Outsourced services	343,320		343,320				88,735			14,731	218,279	21,575			
7	Other expenses	38,406		38,406				9,927			1,648	24,418	2,413			
8	Total Direct Expenses	1,411,948	-	1,411,948	-	-	-	364,933	-	-	60,583	897,702	88,730	-	-	-
					•							'				
		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
9	Employee benefit expenses	234,380		234,380				60,578			10,057	149,016	14,729			

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
9	Employee benefit expenses	234,380		234,380				60,578			10,057	149,016	14,729			
10	Sales expenses	-		-				-			-	-	-			
11	General business/office expense	81,201		81,201				20,987			3,484	51,627	5,103			
12	State premium taxes and assessments	-		-				-			-	-	-			
13	Consulting and professional fees	199,532		199,532				51,571			8,561	126,861	12,539			
14	Outsourced services	171,660		171,660				44,367			7,365	109,140	10,788			
15	Other expenses	19,203		19,203				4,963			824	12,209	1,207			
16	Total Indirect Expenses	705,976	-	705,976	-	-	-	182,466	-	-	30,291	448,853	44,366	-	-	-

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	NAIC Total	Non MN	Total MN	Commercial	Medicare	Medicare	MSHO	SNBC MA	SNBC	MSC+	PMAP	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost		only	Integrated						Services
17	Employee benefit expenses	703,138	-	703,138	-	-	-	181,733	-	-	30,170	447,048	44,187	-	-	-
18	Sales expenses	-	-	-	-		-	-	-	-		-	-	-	-	-
19	General business/office expense	243,604	-	243,604	-		-	62,962	-	-	10,452	154,881	15,309	-	-	-
20	State premium taxes and assessments	-	-	-	-		-	-	-	-		-	-	-	-	-
21	Consulting and professional fees	598,593	-	598,593	-	-	-	154,712	-	-	25,684	380,580	37,617	-	-	-
22	Outsourced services	514,980	-	514,980	-	-	-	133,102	-	-	22,096	327,419	32,363	-	-	-
23	Other expenses	57,609	-	57,609	-		-	14,890	-	-	2,472	36,627	3,620	-	-	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	2,117,924	-	2,117,924	-	-	-	547,399	-	-	90,874	1,346,555	133,096	-	-	-
25	Claims Adjustment Expenses	2,804,091		2,804,091				724,746			142,620	1,760,509	176,216			
26	Revenues (Supp Report #1, Line 8)	61,925,146		61,925,146				16,083,644			3,166,867	38,788,636	3,885,999			
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	59,126,496		59,126,496				14,974,878			2,721,229	37,485,528	3,944,861			
28	Net Investment Gain/(Loss) (Allocated)	11,247		11,247				2,889			484	7,167	707			i
29	Aggregate Write Ins for Other Income or (Expenses)	-		-				-			-	-	-			
30	Federal and Foreign Income Taxes Incurred	-		-												
31	Net Income = Lines 26+28+29-24-25-27-30	(2,112,118)	-	(2,112,118)	-	-	-	(160,490)	-	-	212,628	(1,796,789)	(367,467)	-	-	-