

**HealthPartners, Inc.**  
Minnesota Supplement Report #1A

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME**  
For the Year Ending December 31, 2019  
Public Information, Minnesota Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
1	Employee benefit expenses	55,642,827	981,161	54,661,666	17,281,303	6,624,352	0	1,165,157	1,146,795	1,587,988	1,318,511	0	19,935,555	439,217	2,915,206	2,247,582
2	Sales expenses	23,736,572	70,437	23,666,135	17,558,147	1,349,627	0	601,367	69,489	9,711	8,063	0	121,905	2,686	17,826	3,927,314
3	General business/office expense	19,270,231	339,796	18,930,435	5,984,863	2,294,146	0	403,517	397,158	549,953	456,627	0	6,904,084	152,110	1,009,595	778,382
4	State premium taxes and assessments	31,521,580	49,207	31,472,373	13,642,196	483,007	0	221,554	55,925	1,247,341	1,379,309	0	11,089,369	691,319	1,638,266	1,024,087
5	Consulting and professional fees	4,572,157	80,622	4,491,535	1,420,000	544,321	0	95,741	94,232	130,485	108,342	0	1,638,099	36,090	239,542	184,683
6	Outsourced services	578,473	10,200	568,273	179,660	68,868	0	12,113	11,922	16,509	13,708	0	207,254	4,566	30,307	23,366
7	Other expenses	3,932,512	69,343	3,863,169	1,221,342	468,171	0	82,346	81,049	112,230	93,185	0	1,408,929	31,041	206,030	158,846
8	<b>Total Direct Expenses</b>	<b>139,254,352</b>	<b>1,600,766</b>	<b>137,653,586</b>	<b>57,287,511</b>	<b>11,832,492</b>	<b>0</b>	<b>2,581,795</b>	<b>1,856,570</b>	<b>3,654,217</b>	<b>3,377,745</b>	<b>0</b>	<b>41,305,195</b>	<b>1,357,029</b>	<b>6,056,772</b>	<b>8,344,260</b>

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
9	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	Outsourced services	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	<b>Total Indirect Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Line	Direct plus Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare Advantage	Medicare Cost	Medicare Supplement	Medicare Part D	MSHO	SNBC MA Only	SNBC Integrated	PMAP	MSC+	MN Care	Dental
17	Employee benefit expenses	55,642,827	981,161	54,661,666	17,281,303	6,624,352	0	1,165,157	1,146,795	1,587,988	1,318,511	0	19,935,555	439,217	2,915,206	2,247,582
18	Sales expenses	23,736,572	70,437	23,666,135	17,558,147	1,349,627	0	601,367	69,489	9,711	8,063	0	121,905	2,686	17,826	3,927,314
19	General business/office expense	19,270,231	339,796	18,930,435	5,984,863	2,294,146	0	403,517	397,158	549,953	456,627	0	6,904,084	152,110	1,009,595	778,382
20	State premium taxes and assessments	31,521,580	49,207	31,472,373	13,642,196	483,007	0	221,554	55,925	1,247,341	1,379,309	0	11,089,369	691,319	1,638,266	1,024,087
21	Consulting and professional fees	4,572,157	80,622	4,491,535	1,420,000	544,321	0	95,741	94,232	130,485	108,342	0	1,638,099	36,090	239,542	184,683
22	Outsourced services	578,473	10,200	568,273	179,660	68,868	0	12,113	11,922	16,509	13,708	0	207,254	4,566	30,307	23,366
23	Other expenses	3,932,512	69,343	3,863,169	1,221,342	468,171	0	82,346	81,049	112,230	93,185	0	1,408,929	31,041	206,030	158,846
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>139,254,352</b>	<b>1,600,766</b>	<b>137,653,586</b>	<b>57,287,511</b>	<b>11,832,492</b>	<b>0</b>	<b>2,581,795</b>	<b>1,856,570</b>	<b>3,654,217</b>	<b>3,377,745</b>	<b>0</b>	<b>41,305,195</b>	<b>1,357,029</b>	<b>6,056,772</b>	<b>8,344,260</b>
25	<b>Claims Adjustment Expenses</b>	<b>34,210,065</b>	<b>41,240</b>	<b>34,168,825</b>	<b>8,438,469</b>	<b>4,004,153</b>	<b>0</b>	<b>828,521</b>	<b>55,492</b>	<b>4,985,823</b>	<b>3,015,588</b>	<b>0</b>	<b>9,597,177</b>	<b>1,845,600</b>	<b>1,359,284</b>	<b>38,718</b>
26	<b>Revenues (Supp Report #1, Line 8)</b>	<b>2,131,073,252</b>	<b>3,181,808</b>	<b>2,127,891,444</b>	<b>714,055,363</b>	<b>217,062,963</b>	<b>0</b>	<b>16,352,775</b>	<b>46,920,146</b>	<b>153,002,934</b>	<b>92,012,731</b>	<b>0</b>	<b>675,489,634</b>	<b>44,621,976</b>	<b>97,117,957</b>	<b>71,254,965</b>
27	<b>Incurred Claims (Supp Report #1, Line 18 + Line 22)</b>	<b>1,957,032,952</b>	<b>2,602,350</b>	<b>1,954,430,602</b>	<b>586,318,300</b>	<b>198,197,406</b>	<b>0</b>	<b>14,540,127</b>	<b>41,730,607</b>	<b>128,648,628</b>	<b>90,834,045</b>	<b>0</b>	<b>709,908,084</b>	<b>32,340,224</b>	<b>94,523,974</b>	<b>57,389,207</b>
28	<b>Net Investment Gain/(Loss) (Allocated)</b>	<b>18,698,117</b>	<b>(22,024)</b>	<b>18,720,141</b>	<b>18,487,368</b>	<b>38,300</b>	<b>0</b>	<b>60,364</b>	<b>78,428</b>	<b>1,786,135</b>	<b>(433,118)</b>	<b>0</b>	<b>(1,316,204)</b>	<b>985,274</b>	<b>(966,406)</b>	<b>0</b>
29	<b>Aggregate Write Ins for Other Income or (Expenses)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
30	<b>Federal and Foreign Income Taxes Incurred</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>19,274,000</b>	<b>(1,084,572)</b>	<b>20,358,572</b>	<b>80,498,451</b>	<b>3,067,212</b>	<b>0</b>	<b>(1,537,304)</b>	<b>3,355,905</b>	<b>17,500,401</b>	<b>(5,647,765)</b>	<b>0</b>	<b>(86,637,026)</b>	<b>10,064,397</b>	<b>(5,788,479)</b>	<b>5,482,780</b>