## <u>UnitedHealthcare of Illinois, Inc.</u> Minnesota Supplement Report #1A

## REALLOCATION OF EXPENSES AND INVESTMENT INCOME For the Year Ending December 31, 2022

FOI THE TEAL E	muning Dece	HIDEI 31, 2022
Public Information	, Minnesota	Statutes § 62D.08

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	Direct Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	Medicare	Medicare	MSHO	SNBC MA	SNBC	PMAP	MSC+	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost	Supplement	Part D		only	Integrated					<u>,                                     </u>	Services
1	Employee benefit expenses	9,338,764	4,571,535	4,767,229	154,193										4,613,036		, ,	ı
2	Sales expenses	5,012,195	3,617,051	1,395,144	393,796										1,001,348		, ,	1
3	General business/office expense	6,302,040	4,242,964	2,059,076	116,041										1,943,035		, ,	i
4	State premium taxes and assessments	2,894,044	677,257	2,216,786	69,105										2,147,682		, ,	i
5	Consulting and professional fees	1,360,382	665,938	694,444	22,461										671,983		, ,	i
6	Outsourced services	1,331,996	629,904	702,092	21,246										680,846		, ,	i
7	Other expenses	-	-	-	-										1		, ,	1
8	Total Direct Expenses	26,239,422	14,404,650	11,834,772	776,843	-	-	-	-	-	-	-	-	-	11,057,929	0	0	0
	•							•			•	•		•				

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN	Total MN	Commercial	Medicare	Medicare	Medicare	Medicare	MSHO	SNBC MA	SNBC	PMAP	MSC+	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost	Supplement	Part D		only	Integrated						Services
9	Employee benefit expenses	2,758,081	1,350,143	1,407,938	45,539										1,362,399			
10	Sales expenses	-	-	-	1										-			
11	General business/office expense	2,665,757	1,306,261	1,359,496	44,085										1,315,411			
12	State premium taxes and assessments	-	-		-										-			
13	Consulting and professional fees	188,769	92,460	96,309	3,115										93,194			
14	Outsourced services	-	-		-										-			
15	Other expenses	3,007,533	1,481,539	1,525,994	47,334										1,478,660			
16	Total Indirect Expenses	8,620,140	4,230,403	4,389,737	140,073	-	-	-	-	-	-	-	-	-	4,249,664	0	0	0

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	Direct plus Indirect Non-Claim Expenses	NAIC Total	Non MN	Total MN	Commercial	Medicare	Medicare	Medicare	Medicare	MSHO	SNBC MA	SNBC	PMAP	MSC+	MNCare	Dental	Other	Admin
			products	products		Advantage	Cost	Supplement	Part D		only	Integrated						Services
17	Employee benefit expenses	12,096,845	5,921,678	6,175,167	199,732	0	0	0	0	0	0	0	0	0	5,975,435	0	0	0
18	Sales expenses	5,012,195	3,617,051	1,395,144	393,796	0	0	0	0	0	0	0	0	0	1,001,348	0	0	0
19	General business/office expense	8,967,797	5,549,226	3,418,572	160,126	0	0	0	0	0	0	0	0	0	3,258,445	0	0	0
20	State premium taxes and assessments	2,894,044	677,257	2,216,786	69,105	0	0	0	0	0	0	0	0	0	2,147,682	0	0	0
21	Consulting and professional fees	1,549,151	758,398	790,753	25,576	0	0	0	0	0	0	0	0	0	765,177	0	0	0
22	Outsourced services	1,331,996	629,904	702,092	21,246	0	0	0	0	0	0	0	0	0	680,846	0	0	0
23	Other expenses	3,007,533	1,481,539	1,525,994	47,334	0	0	0	0	0	0	0	0	0	1,478,660	0	0	0
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	34,859,562	18,635,053	16,224,509	916,916	0	0	0	0	0	0	0	0	0	15,307,592	0	0	0
25	Claims Adjustment Expenses	15,081,645	8,184,090	6,897,555	274,942										6,622,612			
26	Revenues (Supp Report #1, Line 8)	367,042,017	170,337,041	196,704,976	6,377,503										190,327,473			
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	288,036,342	141,211,969	146,824,373	5,812,178										141,012,195			
28	Net Investment Gain/(Loss) (Allocated)	2,084,969	967,593	1,117,376	36,227										1,081,148			
29	Aggregate Write Ins for Other Income or (Expenses)	(394)	(394)	-	-										-			
30	Federal and Foreign Income Taxes Incurred	6,299,484	661,947	5,637,537	(119,382)										5,756,919	·		
31	Net Income = Lines 26+28+29-24-25-27-30	24,849,559	2,611,181	22,238,378	(470,925)	0	0	0	0	0	0	0	0		22,709,303	0	0	0

Please use the space below to explain any dis	crepancies between wh	at is reported in Supplen	nent Report #1 and Sເ
Immaterial rounding differences			

applement Report #1a

## **DRAFT**

These categorized administrative expenses should roll up into the general administrative expenses reported on line 21 on Minnesota Supplement Report #1, as well as the underwriting and investment exhibit part 3 – analysis of expenses, of the NAIC health blank. The categories are broken down as follows:

Employee benefit expenses: salaries, wages and benefits

Sales expenses: commissions, marketing and advertising; cost of sales-related materials, postage, telephone and printing materials

General business and office type expenses: rent; non-sales related postage, express and telephone; non-sales related printing and office supplies; taxes (excluding state premium taxes and assessments), licenses and fees; traveling expenses; insurance, except on real estate; collection and bank service charges; group service and administration fees; real estate expenses; real estate taxes; equipment; occupancy, depreciation and amortization; cost of depreciation of ECP equipment and software

State premium taxes and assessments

Consulting and professional fees: legal fees and expenses; certifications and accreditation fees; auditing, actuarial and other consulting fees; board, bureaus and association fees

Outsourced services: ECP; claims and other services

Other expenses: investment expenses not included elsewhere; aggregate write-ins for expenses; reimbursements by uninsured plans; reimbursements from fiscal intermediaries.

Indirect expenses must be allocated by dollars of premium income, or premium-equivalent for ASO business. Investment gain must be allocated by the prior five years of net income.