Minnesota Supplement Report \#1
STATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the Year Ending December 31, 2022

| NAIC\# 1 NAIC Descripition | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| asen | NAIC Totals | $\begin{gathered} \text { Non-Minesota } \\ \text { - Froduction } \\ \text { (Eliminations) } \end{gathered}$ | $\begin{array}{\|l} \text { Total Minnesota } \\ \text { Products } \end{array}$ | Commercial | $\begin{gathered} \text { Medicare } \\ \text { Advantage } \\ \hline \end{gathered}$ | Medicare Cost | $\begin{gathered} \text { Medicare } \\ \text { Supplement } \\ \hline \end{gathered}$ | Stand Alone Medicare Part D | MN Senior Health Options (MSHO) | $\begin{gathered} \text { SNBC } \\ \text { (MA Only) } \end{gathered}$ | SNBC (integrated) | Prepaid Medical Assistance Program (PMAP) | MSC+ | MNCare | Dental |
| Member Months | 4,269,847 | 24,171 | 4,245,676 | 1.006,701 | 414,55 |  | 61,469 | 32.479 | 63.910 | 111,169 | 0 | 2,193,733 | 35.249 | 326,410 |  |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 Net Premium Income (including \$ non-health premium income) | 2,935,261,816 | 17,511,925 | 2,917,749,891 | 552,134,105 | 438,211,044 | 0 | 17,237,997 | 7,047,802 | 247,938,597 | 163,39,548 | 0 | 1,204,785,059 | 50,873,446 | 165,767,702 | 70,374,791 |
| 3 Change in unearned premium reserves and serve for rate creaits |  |  |  |  |  |  |  |  |  |  | 0 |  |  |  |  |
| 4 Fee-for-serice (net of S medical expenses) |  |  |  |  |  | 0 |  |  | 0 | 0 | 0 | 0 |  | 0 |  |
| $\frac{5 \text { Risk revenue }}{6 \text { Agregate write-ins for other heath care related revenues (Line 699) }}$ | 14.288505 |  | 14,288,505 | $14.288,505$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| $\frac{6 \text { Aggregate wrie-ins tor other healt care realed revenues (Line } 699 \text { ) }}{7 \text { Agoregat wite-ins for other non-health revenues (Line } 999)}$ | 14,288,505 | 0 | 14,288,505 | 14,288,505 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $\square$ | 0 | 0 |  |
| $\xlongequal{8 \text { TOTAL }}$ REVENUES (Lines 2 through 7 ) | 2,949,550,321 | 17,511,925 | 2.932,038,396 | 566,422,610 | $438,211,044$ | 0 | 17,237,797 | 7,047,802 | 247,938,597 | 163,379,548 | 0 | 1,204,785,059 | 50,873,446 | 165,767,702 | 70,374,791 |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospitalmedical benefits | 2,086,967,839 | 14,009,605 | 2,072,958,234 | 442,691,280 | 347,133,965 |  | 12,153,057 | 120,737 | 186,636,755 | 122,565,488 | 0 | 811,529,722 | 38,909,489 | 111,217,741 |  |
| 10 Other professional services | 56,096,421 |  | 56,096,421 |  |  | 0 |  |  |  |  |  |  |  |  | 56,096,420 |
| 11 Outside referrals |  | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 12 Emergency room and outoforea |  |  |  |  |  | 0 |  |  |  |  | 0 |  |  |  |  |
| 13 Prescription drugs | 435,204,218 | 2,401,688 | 432,802,530 | 82,125,168 | 62,580,205 | 0 | (123,554) | 6,222,674 | 23,54, 275 | 25,476,591 | 0 | 194,127,481 | 2,514,171 | 36,355,519 |  |
| 14 Aggregate write-ins for other hospital and medical expenses (Line 1499) |  |  |  |  |  | 0 |  |  |  |  | 0 |  |  |  |  |
| 15 Incentive Pool and Withhold Adjustments | $\underline{16,395.824}$ | 16,411,293 | $\frac{16,395,824}{}$ | $\frac{3,698,595}{528,515.044}$ | $\frac{6,835,241}{416,549,411}$ | 0 | 12.029,503 | 6,343,411 | $\frac{3955451}{210,556.481}$ | $\frac{264,219}{148,306,298}$ | 0 | 4,486,903 | $\frac{82,609}{41.506,269}$ | $\frac{632,806}{148,206066}$ | 56,096,420 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 Net reinsurance recoveries |  |  |  |  |  | 0 |  |  |  |  |  |  |  |  |  |
| 18 Total hospital and medical (Lines 16 minus 17 ) | 2,594,664,302 | 16,411,293 | 2,578,25,009 | 528,515,044 | 416,549,411 |  | 12,029,503 | 6,343,411 | 210,556,481 | 148,306,298 | 0 | 1,010,144,106 | 41,506,269 | 148,20,066 | 56,096,420 |
| $\frac{19}{19}$ Non-heatht claims |  |  |  |  |  | 0 |  |  |  |  | 0 | ${ }_{117878,680}$ |  |  |  |
|  | ${ }^{40,147,499}$ | ${ }^{1777,531} 27$ | 39,969,960 | $5,484,826$ 46,462683 | $5,086,194$ 20.042939 | 0 | ${ }^{568,523}$ | 5.005 22859 | 8,655,466 $5 \times 25838$ | $4,868,089$ 5 | 0 | $\frac{11,787,680}{6688067}$ | 1,703,165 | 1,774,561 |  |
| ${ }^{21}$ General administrative expenses | 169,321,235 | 2,722,307 | 166,598,928 | 46,462,683 | 20,042,939 | 0 | 2,538,563 | 228,589 | 5,262,738 | 5,243,248 | 0 | 66,280,667 | 1,601,293 | 9,874,039 | 9,064,169 |
| $\begin{aligned} & 22 \text { Increase in reserves for life, accident and heath contracts } \\ & \text { (increase in reserves for life only) } \\ & \text { (inding \$ } \end{aligned}$ | $\bigcirc$ |  | ${ }^{\circ}$ | 0 | ${ }^{0}$ | 0 | ${ }^{0}$ | 0 |  | 0 | 0 | ${ }^{0}$ | ${ }^{0}$ | ${ }^{0}$ | ${ }^{0}$ |
| 23 Total underwriting deductions (Lines 18 through 22) | 2,804,133,028 | 19,311,131 | 2,784,821,897 | 580,462,553 | 441,678,544 | 0 | 15,136,589 | 6,577,005 | 224,474,665 | 158,417,635 | 0 | 1,088,212,453 | $44,810,727$ | 59,854,666 | 65,197,060 |
| 24 Net underwititing gain or (loss)(Lines 8 minus 23 ) | 145,417,293 | $(1,799,206)$ | 147,216,499 | (14,039,943) | (3,467,500) | 0 | 2,101,208 | 470,797 | 23,463,932 | 4,961,913 | 0 | 116,572,606 | 6,062,719 | 5,913,036 | 5,177,731 |
| $\frac{25}{26}$ Net investment income earned | 7,698,778 | ${ }_{(1,1,862)}^{(3581)}$ | $7,700,640$ $(4.88940$ | $7,800,136$ $(2.988 .997$ | ${ }_{(8,6819}^{(8,941)}$ | 0 |  | (4,519) | ${ }_{(377,288)}^{(737)}$ | ( 4,275 | $\square_{0}^{0}$ | ${ }_{(1995,564)}^{(31)}$ | (15,603) | ${ }^{(11,565)}(12974)$ |  |
| $\frac{26 \text { Net realzed capital gains or (losses) }}{27 \text { Net investment gains or (losses) (Lines } 25 \text { plus } 26 \text { ) }}$ | (4,924,821) | ${ }_{(35,283)}$ | (4, $2,819,44000$ | (2,998,997) | (88,941) | 0 | ${ }_{(36,624)}$ | (85,870) | (7707, 1595 | ${ }_{(81,226)}^{(85,501)}$ | 0 | (395, [85) | (296,451) | (29,744) |  |
| 28 Net gain or (loss) from agents' or premium balances charged off |  |  |  |  |  |  | 0 | 0 | , | , |  | 0 |  | 0 |  |
| 29 Aggregate wite-ins for other income or expenses (Line 2999) |  |  |  |  |  | 0 |  |  |  |  | 0 |  |  |  |  |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29 ) | 148,191,250 | (1,836,449) | 150,027,699 | (9,238,804) | ${ }^{(3,561,122)}$ | 0 | 2,064,584 | 380,408 | 22,718,777 | 4,876,412 | 0 | 116,177,321 | 5,750,665 | 5,681,727 | 5,177,731 |
| 31 Federal and foriegn income taxes incurred |  |  |  |  |  | 0 |  |  |  |  | 0 | 21 |  |  |  |
| 32 Net income (loss) LLines 30 minus 31) | 148,191,250 | (1,886,449) | 150,027,699 | (0,238,804) | (3,561,122) | 0 | 2.064,584 | 380,408 | 22,718,777 | 4.876,412 | 0 | 116,177,321 | 5.750,665 | 5.681,727 | 5,177,731 |


|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 10 | 11 |  | 12 | 13 | 14 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DETALLS OF WRITE-INS | NAIC Totals | Non-Minnesota Products (Elminations) | Total Minnesota | Commercial | Medicare + | Medicare Cost | MN Senior Health | MN Disability Health Options <br> (MDHO) | $\begin{gathered} \text { General } \\ \text { Assisance } \\ \text { Medical Care } \\ \text { (GMC) } \\ \hline \end{gathered}$ | Prepaid Medical Assistance Proge | Prepaid Medical Assistance Program (PMAP) | MNCare |  | Dental | Other: | Medicare Stand- |
| Other health care related revenues (Line 6) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0601 Other Heath Care Revenue | 2,857,558 | 0 | 2,857,558 | 2,857,558 |  |  | 0 |  |  |  |  |  | 0 |  |  |  |
| $\frac{0602}{0603}$ |  |  |  |  |  |  |  |  |  | 0 |  |  | 0 | 0 |  | 0 |
| $\frac{0603}{0604}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
| 0605 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
| $\bigcirc$ |  | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 |  |
| 0607 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| $\frac{0608}{0.609}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 06098 Summar of Remaining Write-Ins for Line 6 Overflow | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 0699 TOTALS (Lines 0601 through 06099 plus 0698 (Line 6 above) | 2,857,558 | 0 | 2,877,558 | 2,857,558 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
| other now-health revenues (Line 7) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0701 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 0702 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 00703 | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 | 0 |
| 0798 Summary of Remaining Write-ns for Line 7 Overliow | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER MEDICAL AND HoSPITAL EXPENSES (Line 14) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1401}{1402}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
| $\frac{1402}{1403}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 1404 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 | 0 |
| 1405 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 |  |
| 1406 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  |
| 1407 | 0 | 0 | , | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
| $\frac{1408}{1409}$ | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| $\frac{1409}{1498}$ Summar of Remainin Write-Ins for Line 14 Overtiow | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 |  |
|  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OTHER INCOME AND EXPENSES (Line 29) OTHER INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2901 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| $\underline{2902}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| - 2903 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  |
| $\frac{2905}{2905}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 2918 Summary of Remaining Write-Ins for other Income Overllow | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 2919 Subtotal of Other Income (Lines 2901 through 2918) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 2921 | 0 | 0 | 0 | 0 | 0 | , | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 。 |  |
| 2922 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 2923 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |
| 2924 | 0 | 0 | , | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
| $\frac{2925}{2938 \text { Summary of Remaining Write-lns for Other Expenses Overflow }}$ | $\bigcirc$ |  | $\bigcirc$ |  |  |  |  | 0 | $\bigcirc$ | 0 | $\bigcirc$ |  | 0 | $\bigcirc$ | 0 |  |
| 2939 Subtotal of Other Expenses (Lines 2921 through 2738 ) | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 |  |
| 2999 TOTALS - (Lines 2919 minus 2939) (Line 29) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 |  |

