

REALLOCATION OF EXPENSES AND INVESTMENT INCOME For the Year Ending December 31, 2021 Public Information, Minnesota Statutes § 62D.08

		For Dental: Please use "Explanations" tab to												" tab to clarify any			
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Direct Non-Claim Expenses	Total	Non MN products	Total MN	Commercial	Medicare Advantage	Medicare	Medicare	Medicare	MSHO	SNBC MA	SNBC	PMAP	MSC+	MNCare	Dental	Other	Admin
			products			Cost	Supplement	Part D		only	Integrated						Services
Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-			-	
Sales expenses	922,550	922,550	-	-	-	-	-	-	-	-	-	-	-			-	
General business/office expense	3,144,070	3,144,070	-	-	-	-	-	-	-	-	-	-	-			-	
State premium taxes and assessments	14	14	-	-	-	-	-	-	-	-	-	-	-			-	
Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-			-	
Outsourced services	290,960	290,960	-	-	-	-	-	-	-	-	-	-	-			-	
Other expenses	12,176,980	12,176,980	-	-	-	-	-	-	-	-	-	-	-			-	
Total Direct Expenses	16,534,574	16,534,574	-	-	-	-	-	-		-	-	-	-	-	-	-	-
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	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
	Employee benefit expenses Sales expenses General business/office expense State premium taxes and assessments Consulting and professional fees Outsourced services Other expenses	Employee benefit expenses - Sales expenses 922,550 General business/office expense 3,144,070 State premium taxes and assessments 14 Consulting and professional fees - Outsourced services 290,960 Other expenses 12,176,980	Employee benefit expenses - Sales expenses 922,550 General business/office expense 3,144,070 State premium taxes and assessments 14 Land 14 Consulting and professional fees - Outsourced services 290,960 Other expenses 12,176,980 12,176,980 12,176,980	Employee benefit expenses products Employee benefit expenses 922,550 - Sales expenses 922,550 922,550 General business/office expense 3,144,070 3,144,070 State premium taxes and assessments 14 14 Consulting and professional fees - - Outsourced services 220,960 - Other expenses 12,176,980 12,176,980	Employee benefit expenses products Employee benefit expenses -	Employee benefit expenses products products Employee benefit expenses - <td>Image: products products Cost Employee benefit expenses - <td< td=""><td>products products Cost Supplement Employee benefit expenses - <</td><td>products products Cost Supplement Part D Employee benefit expenses -</td><td>Image: series Image: s</td><td>Image: band base sequences products products Cost Supplement Part D only Employee benefit expenses 922,550 .</td><td>Image: band base sequences Image: band base sequences products products Cost Supplement Part D only Integrated Employee benefit expenses 922,550 922,550 -</td><td>Image: band in the products products products Cost Supplement Part D only Integrated Employee bandif expenses 922,550 922,550 922,550 -</td><td>Direct Non-Claim ExpensesTotalNon MN productsTotal MN productsCommercial productsMedicare CostMedicare SupplementMedicare Part DMSHOSNBC MA onlySNBC MA IntegratedSNBC MA onlySNBC MA IntegratedMSC+Employee benefit expenses<td< td=""><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td></td<></td></td<></td>	Image: products products Cost Employee benefit expenses - <td< td=""><td>products products Cost Supplement Employee benefit expenses - <</td><td>products products Cost Supplement Part D Employee benefit expenses -</td><td>Image: series Image: s</td><td>Image: band base sequences products products Cost Supplement Part D only Employee benefit expenses 922,550 .</td><td>Image: band base sequences Image: band base sequences products products Cost Supplement Part D only Integrated Employee benefit expenses 922,550 922,550 -</td><td>Image: band in the products products products Cost Supplement Part D only Integrated Employee bandif expenses 922,550 922,550 922,550 -</td><td>Direct Non-Claim ExpensesTotalNon MN productsTotal MN productsCommercial productsMedicare CostMedicare SupplementMedicare Part DMSHOSNBC MA onlySNBC MA IntegratedSNBC MA onlySNBC MA IntegratedMSC+Employee benefit expenses<td< td=""><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td></td<></td></td<>	products products Cost Supplement Employee benefit expenses - <	products products Cost Supplement Part D Employee benefit expenses -	Image: series Image: s	Image: band base sequences products products Cost Supplement Part D only Employee benefit expenses 922,550 .	Image: band base sequences Image: band base sequences products products Cost Supplement Part D only Integrated Employee benefit expenses 922,550 922,550 -	Image: band in the products products products Cost Supplement Part D only Integrated Employee bandif expenses 922,550 922,550 922,550 -	Direct Non-Claim ExpensesTotalNon MN productsTotal MN productsCommercial productsMedicare CostMedicare SupplementMedicare Part DMSHOSNBC MA onlySNBC MA IntegratedSNBC MA onlySNBC MA IntegratedMSC+Employee benefit expenses <td< td=""><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td></td<>	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$

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Line	Reallocated Indirect Non-Claim Expenses	Total	Non MN products	Total MN	Commercial	Medicare Advantage	Medicare	Medicare	Medicare	MSHO	SNBC MA	SNBC	PMAP	MSC+	MNCare	Dental	Other	Admin
				products			Cost	Supplement	Part D		only	Integrated						Services
9	Employee benefit expenses	1,267,039	1,267,039	-	-	-	-	-		-	-	-	-	-	-		-	
10	Sales expenses	189,757	189,757	-	-	-	-	-		-	-	-	-	-	-		-	
11	General business/office expense	526,423	526,423	-	-	-	-	-		-	-	-	-	-	-		-	
12	State premium taxes and assessments	(526)	(526)	-	-	-	-	-		-	-	-	-	-	-		-	
13	Consulting and professional fees	87,457	87,457	-	-	-	-	-		-	-	-	-	-	-		-	
14	Outsourced services	3,598,482	3,598,482	-	-	-	-	-		-	-	-	-	-	-		-	
15	Other expenses	8,824	8,824	-	-	-	-	-		-	-	-	-	-	-		-	
16	Total Indirect Expenses	5,677,456	5,677,456		-	-	-	-	-	-	-	-	-	-	-	-	-	-

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		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	Direct plus Indirect Non-Claim Expenses	NAIC Total	Non MN products	Total MN	Commercial	Medicare Advantage	Medicare	Medicare	Medicare	MSHO	SNBC MA	SNBC	PMAP	MSC+	MNCare	Dental	Other	Admin
				products			Cost	Supplement	Part D		only	Integrated						Services
17	Employee benefit expenses	1,267,039	1,267,039	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
18	Sales expenses	1,112,307	1,112,307	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	General business/office expense	3,670,493	3,670,493	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20	State premium taxes and assessments	(512)	(512)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Consulting and professional fees	87,457	87,457	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
22	Outsourced services	3,889,442	3,889,442	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
23	Other expenses	12,185,804	12,185,804	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	22,212,030	22,212,030	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
25	Claims Adjustment Expenses	821,113	821,113	-	-	-	-	-		-	-	-	-	-	-	-	-	
26	Revenues (Supp Report #1, Line 8)	113,841,959	113,841,959	-	-	-	-	-		-	-	-	-	-	-	-	-	
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	95,150,702	95,150,702	-	-	-	-	-		-	-	-	-	-	-	-	-	
28	Net Investment Gain/(Loss) (Allocated)	2,010,393	2,010,393	-	-	-	-	-		-	-	-	-	-	-	-	-	
29	Aggregate Write Ins for Other Income or (Expenses)	-		-	-	-	-	-		-	-	-	-	-	-	-	-	
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	
31	Net Income = Lines 26+28+29-24-25-27-30	(2,331,492)	(2,331,492)	-	-		-	-	-		-	-	-	-	-	-	-	-