

Community Health Worker Reimbursement

MEDICAID AND MEDICARE BILLING IN MINNESOTA

Background

- Minnesota's Medicaid program, Minnesota Health Care Programs (MHCP), which includes Medical Assistance and MinnesotaCare, has covered Community Health Worker (CHW) Education services since 2009.
- As of 2024, MHCP will cover new Health Related Social Need (HRSN) related services defined by Medicare and performed by CHWs.
- As a result of this expansion of coverage for Medicare defined codes, the covered CHW services in Minnesota are more closely aligned with the CHW scope of practice.

CHW Services Covered

According to the Minnesota Department of Human Services (DHS), MHCP, CHW covered services include:

- CHW Education Services: “Diagnosis–related health education” services for health promotion and disease management for individuals and groups.
- Community Health Integration (CHI) services: Services that address unmet HRSN needs that affect the diagnosis and treatment of the patient including assessment and planning, system navigation, facilitating access to resources, care coordination, health education, self-advocacy, social and emotional support, and health coaching or motivation to reach care plan goals.

Steps for MHCP Enrollment and Billing

1. **Education:** CHWs must complete a CHW Certificate Program from the Minnesota State Colleges and Universities System.
2. **Employment:** CHWs need to be employed by an MHCP eligible and enrolled provider.
3. **Provider number:** CHWs must obtain a MHCP Unique Minnesota Provider Identifier (UMPI) number or a National Provider Identifier (NPI) to enroll with DHS.
4. **Enrollment:** CHWs and employer must become MHCP-enrolled providers with DHS.
5. **Billing Systems:** CHWs and organization set-up workflows and processes to meet service, documentation, and billing requirements for each code and payor.
6. **Billing:** Submit claims electronically using the Professional 837P claim format.

Questions on how to get started? Contact: health.chw.MDH@state.mn.us

Resources

1. [Minnesota Department of Human Services Provider Manual \(https://tinyurl.com/4ub293x2\)](https://tinyurl.com/4ub293x2)
2. [Understanding Billing for CHW Services in Minnesota–Health Care Home Webinar Part 1 \(www.health.state.mn.us/facilities/hchomes/collaborative/documents/chwbillweb.pdf\)](http://www.health.state.mn.us/facilities/hchomes/collaborative/documents/chwbillweb.pdf)
3. [Understanding Billing for CHW Services in Minnesota--Health Care Home Webinar Part 2 \(www.health.state.mn.us/facilities/hchomes/collaborative/documents/chwwebinar.pdf\)](http://www.health.state.mn.us/facilities/hchomes/collaborative/documents/chwwebinar.pdf)
4. [CMS Medicare Booklet on Health Equity Services in the 2024 Physician Fee Schedule Final Rule \(https://tinyurl.com/4hahaja\)](https://tinyurl.com/4hahaja)
5. [CHW Certificate Program and Scholarship Information \(mnchwalliance.org/community-health-worker-training-program/chw-certificate-scholarship/\)](http://mnchwalliance.org/community-health-worker-training-program/chw-certificate-scholarship/)

Summary of Billing Requirements

1. **Initiation of Services:** An order or initiating visit is required by an authorized provider.
 - a. **CHW Education:** Requires order signed by an MHCP enrolled physician, APRN, dentist, MHP or non-enrolled RN or PHN working for an enrolled organization.
 - b. **CHI:** Initiating medical visit (E&M or AWV) with patients regular CMS enrolled primary care practitioner.
2. **Billing Supervision:** CHWs must provide services under the general supervision of a qualified MHCP or CMS provider.
 - a. **Documentation:** All services are documented according to MHCP and CMS standards.
 - b. **Billing Provider:** Use the NPI of the MHCP or CMS specific billing practitioner as the pay-to provider and the CHW NPI/UMPI as the rendering provider.

Billing Codes and Fee Schedules

Description of Services	Visit length and frequency	Codes	MHCP Fee Schedule*	Medicare FFS Fee Schedule**
CHW Education Services Services must be provided face-to-face (including telemedicine) individually or groups	30-minute increments by group size. Limit 4 units/24 hours; no more than 24 units/calendar month per member	98960: 1 patient 98961: 2–4 patients 98962: 5–8 patients 98962 U9: > 8	\$22.80 \$10.90/person \$8.18/person \$8.18/person	Not covered
Community Health Integration Services include face-to-face visits (including telemedicine) as well as non-face-to-face time on behalf of the client	Initial 60-minute visit and then 30 minute increments for individuals (no group visits). Billed monthly and calculated in aggregate; no frequency limitation	G0019: First 60 min G0022: Additional 30 min G0511: FQHC/RHC	Non-facility: \$59.49 Facility: \$35.94 Non-facility: \$36.93 Facility: \$25.03 \$0.00	Non-facility: \$79.24 Facility: \$48.79 Non-facility: \$49.44 Facility: \$34.05 \$77.00

* MHCP Fee Schedule as of 4/10/24

**CY2024 CMS rates listed are published national rates, market rate may vary.